



CALIBER

THE WEALTH DEVELOPMENT
COMPANY

MERCADO VILLAGE

CALIBER Mercado Village



- Amend the existing PUD to include office, live-work, and multi-family.

Boundaries of Rezoning Application

When recorded, return to:

Ironwood 92 Partners, LLC
c/o Himmelstein & Adkins, LLC
6720 North Scottsdale, Suite 261
Arizona 85253
Attention: Todd M. Adkins, Esq.

DECLARATION OF OCCUPANCY

THIS DECLARATION OF OCCUPANCY BENEFITS ("Declaration"), is executed as of November 29th 2024, by IRONWOOD 92 PARTNERS, LLC, an Arizona limited liability company ("Declarant").

1. **BACKGROUND.**

- 1.1 **Covered Property.** Declarant owns fee simple title to certain real property located in Scottsdale, Arizona, consisting of five separate legal parcels and more particularly described on **Exhibit A** to this Declaration ("**Covered Property**"), which is intended to be developed for housing with related improvements and amenities for the individual units (each, a "**Unit**").
- 1.2 **Effective Date.** This Declaration will become effective upon recordation in the Official Records of Maricopa County, Arizona ("**Effective Date**") and satisfaction of the Zoning Contingency as defined below, and will run with the land, until the expiration of the Term (as defined below), unless earlier terminated or extended as provided in this Declaration.
- 1.3 **Definitions.** As used in this Declaration, the term "**Parcel**" or "**Parcels**" will refer to the individual parcels comprising the Covered Property, and as may be designated as a "lot", "unit" or similar reference on any final plat ("**Plat**") recorded against the Covered Property (collectively, the "**Project**").

2. **LIMITATION ON USE:** From and after the Effective Date and satisfaction of the Zoning Contingency as defined below, the Covered Property shall be designed, developed, constructed and sold in accordance with the following: 1) The Declarant will sell units in the Covered Property as For Sale Residential Units only wherein "For Sale Residential Units" shall mean that each individual residential unit located on the Covered Property is to be sold by Declarant to an individual or corporate buyer and; 2) Declarant shall be specifically prohibited from operating a multi-family rental housing or apartment complex on the Covered Property (together, the "**Restrictions**").

3. **AMENDMENT.** Declarant may amend or supplement the Declaration at any time, as determined in Declarant's sole discretion, by recording an amendment to this Declaration in the Official Records of Maricopa County, Arizona, however Declarant may not eliminate the Restrictions.

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2. **LIMITATION ON USE:** From and after the Effective Date and satisfaction of the Zoning Contingency as defined below, the Covered Property shall be designed, developed, constructed and sold in accordance with the following: 1) The Declarant will sell units in the Covered Property as For Sale Residential Units only wherein "For Sale Residential Units" shall mean that each individual residential unit located on the Covered Property is to be sold by Declarant to an individual or corporate buyer and; 2) Declarant shall be specifically prohibited from operating a multi-family rental housing or apartment complex on the Covered Property (together, the "Restrictions").
3. **AMENDMENT.** Declarant may amend or supplement the Declaration at any time, as determined in Declarant's sole discretion, by recording an amendment to this Declaration in the Official Records of Maricopa County, Arizona, however Declarant may not eliminate the Restrictions.
4. **ZONING CONTINGENCY.** Ironwood's obligation's to provide the Restrictions delineated in this Declaration is expressly contingent upon Ironwood obtaining unappealable zoning approval, Design Review Approval and the issuance of a Building Permit with terms and conditions acceptable to Ironwood in its sole discretion, from the City of Scottsdale for a residential project ("Ironwood Entitlement Approvals") prior to December 31, 2025. If Ironwood has not obtained the Ironwood Entitlement Approvals or no longer has a pending application for Entitlement Approvals, Ironwood may, at any time, unilaterally record a termination of this Declaration in the Official Records of Maricopa County, Arizona, and this Declaration shall immediately be terminated and of no further force and effect. If Ironwood obtains the Ironwood Entitlement Approvals and completes the issuance of a Building Permit, Ironwood shall record a modification of this Declaration to confirm such Ironwood Entitlement Approvals and clarify that the Restrictions shall be valid and enforceable as described herein.

Public outreach since the November 12th City Council continuance:

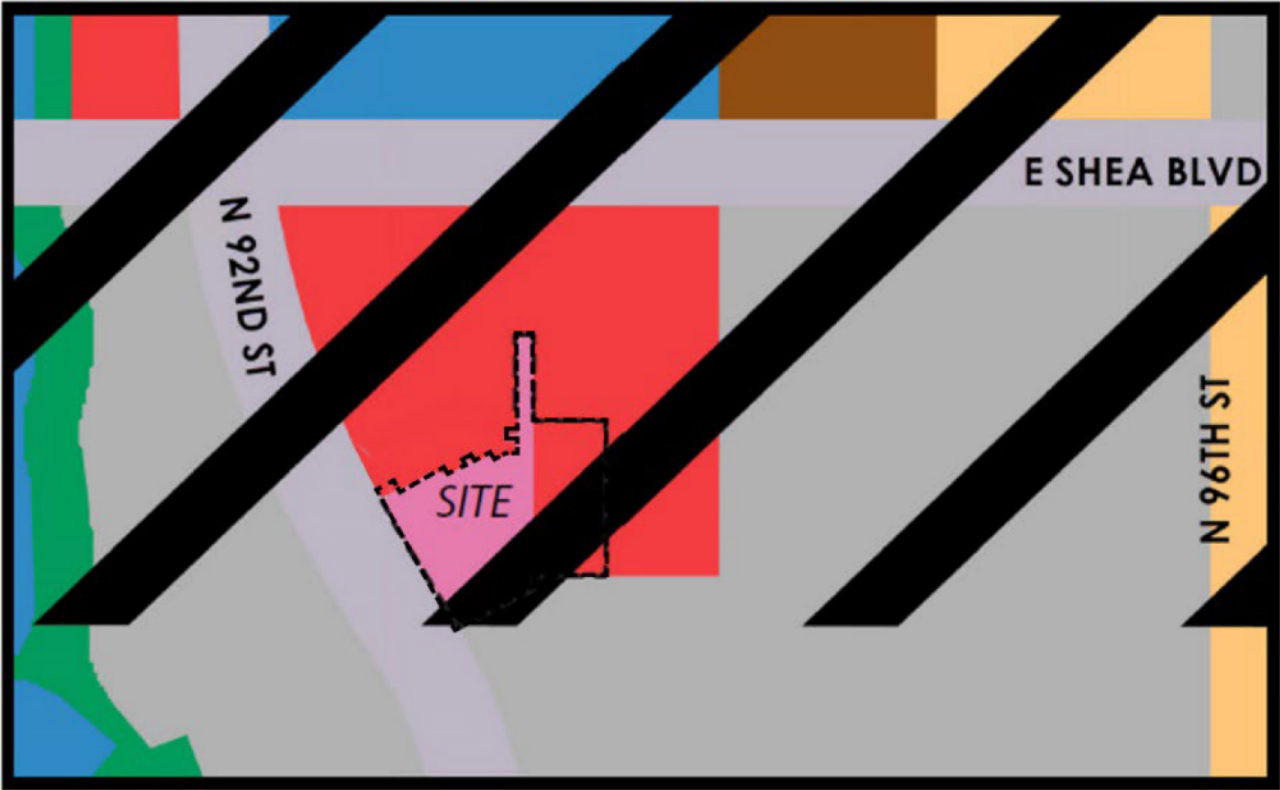
- Coalition of Greater Scottsdale support letter
- Verbal discussions with stakeholders previously opposed to apartments, support condominium conversion
- Caliber's contact with real estate professional analyzing the development plan determined proposal can convert existing plan to for-sale units

- Provides much needed housing next to Scottsdale's largest employer, Honor Health. Additionally, to further incentivize the benefit to Honor Health, the developer will provide discounts to hospital workers.
- Residential located next to a major shopping center encourages residents to spend locally which further increasing the sales tax revenue for the City.
- Residential located near a shopping center incentivizes less trips for necessities such as groceries.
- The provided Co-working office and live work units provides optionality for Scottsdale residents.
- The co-working space and live work units are facing the retail shopping center, further encouraging a mixed use design environment.
- Step back design has been integrated into the project reducing the massing along 92nd street. Also included is an elevated design along 92nd St which is supported and approved by McCormick Ranch POA.
- This project has a surplus of parking spaces and will be providing additional parking for the Sprouts center behind their building.
- Will be fully compliant with Scottsdale's Green Building Code
- Will recorded an easement to allow access to the property to the east, supporting Staff, McCormick Ranch, and Scottsdale Ranch's desire for this connection.

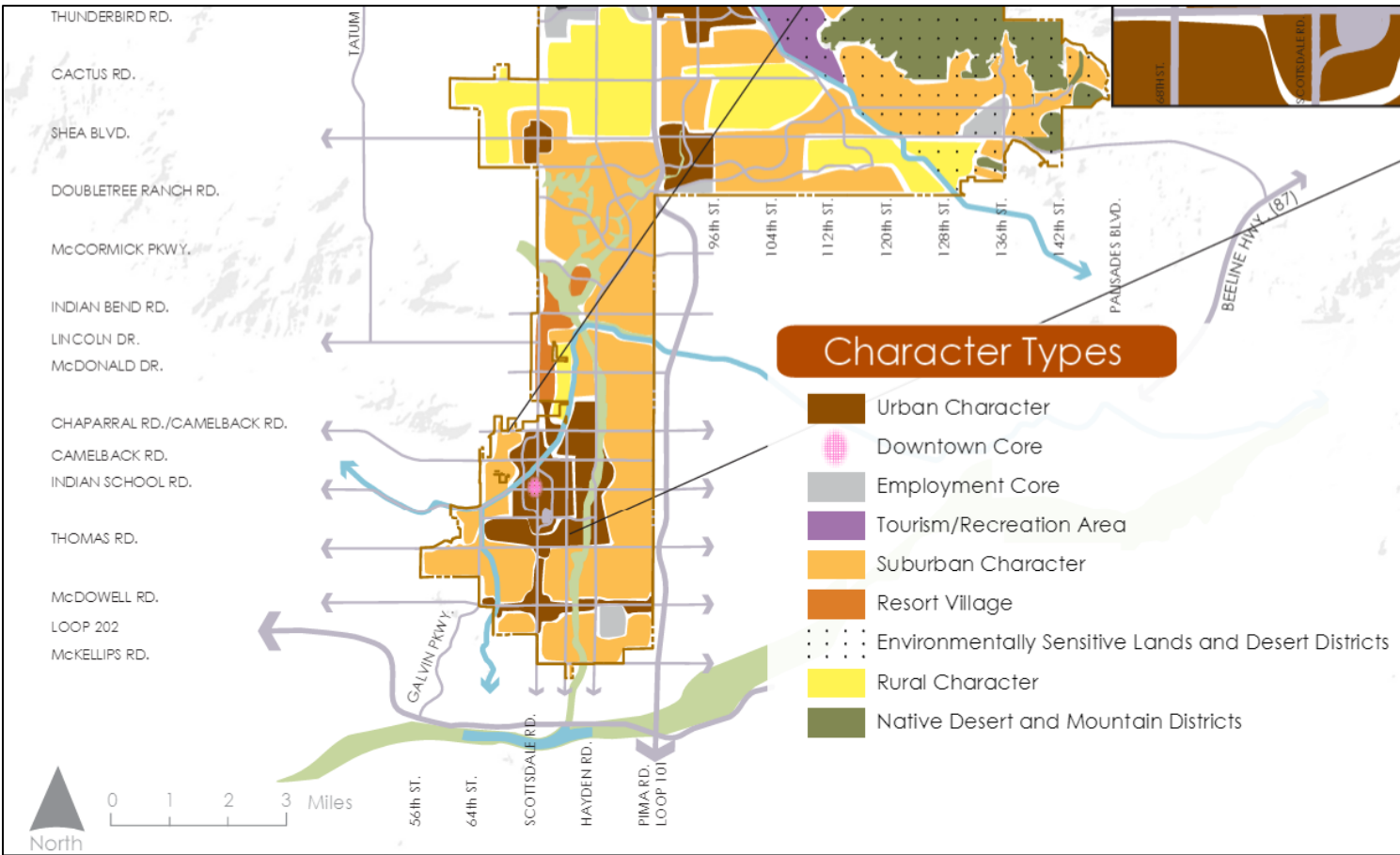
- Traffic light increases pedestrian connectivity to the greenbelt and for Honor Health visitors and employees to the shopping center.
- The traffic light will be fully paid for by the developer.
- The traffic light will fix the failing LOS of Cochise Dr Left-NB movement and the centers 92nd St SB left turning movement.
- The density provided for this project is consistent with other MF projects across Scottsdale.
- The site's parking garage will provide all the parking requirements for the residents, allowing surface parking to be reserved for the retail center, live work units, and co-working space.
- The existing building onsite is obsolete and would need to be rebuilt. This proposal and development would prevent an even longer period of time before redevelopment.
- Open space at 29% is well above the 10% required minimum.
- Caliber is an owner-operator of their assets.
- No amended development standards
- Significant amount of landscaping. Shaded walkways around entire property
- Deed Restriction limiting residential uses to 'for-sale' only



Existing Land Use: Commercial & Mixed-Use Neighborhoods



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■ Urban Character Types consist of ***higher-density residential***, non-residential, and ***mixed-use neighborhoods, including apartments***, high-density townhouses, business and employment centers, and resorts. Development in Urban Character Types should have pedestrian orientation, shade, activity nodes, and useable open spaces that encourage interaction among people. Building form and heights typically transition to adjacent Rural and Suburban Character Types. ***Taller buildings may be appropriate in Growth Areas***, depending on context (see Growth Areas Element). Examples include Old Town Scottsdale, a mixed-use center of distinct urban districts; mixed-use portions of the Greater Airpark, particularly along Scottsdale Road; areas within the Scottsdale Road and Shea Boulevard Couplet; ***and the Honor Health hospital/medical campus near Shea Boulevard and 90th Street.***

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Scottsdale's Future Land Uses are distributed as follows:

GENERAL PLAN 2035 LAND USE MIXTURE					
Land Use Group	Land Use Category	General Density	Percentage*	Existing Acreage*	Total Percentage of Group
Residential	Rural Neighborhoods	1 dwelling unit per 1 or more acres	26%	30,955	51%
	Suburban Neighborhoods	More than 1 and less than 8 dwelling units per acre	23%	27,181	
	Urban Neighborhoods	8 or more dwelling units per acre	2%	2,545	
Mixed Uses	Mixed-Use Neighborhoods		3%	4,087	5%
	Resorts/Tourism		2%	1,870	
Non-Residential	Cultural/Institutional or Public Use		3%	3,254	7%
	Commercial		1%	1,311	
	Employment		3%	3,193	
Open Space	Developed Open Space		7%	8,430	37%
	Natural Open Space		5%	5,410	
	McDowell Sonoran Preserve		25%	29,862	

HOUSING ELEMENT[‡]

Since incorporating in 1951, Scottsdale's housing and neighborhoods have shifted and evolved in response to marketplace trends, evolving community character, and family lifestyle preferences. Scottsdale pioneered creative housing solutions in Arizona, such as townhomes, master-planned communities, downtown urban living, and custom single-family desert homes.

In general, Scottsdale maintains higher housing costs and values than comparable housing in other valley communities because of the community amenities, services, and quality of life. Although this is beneficial for property and resale values, housing for the full spectrum of Scottsdale's citizens, service workers, entry-level homeowners, seniors on limited incomes, and citizens with special social or physical needs, has become more difficult.

Scottsdale is a community of choices. As such, the community embraces a variety of housing options that blend contextually with our neighborhoods. At projected build-out in 2055, Scottsdale's population is expected to reach 316,700 residing in 157,034 housing units.[‡] While single-family homes will continue to be the predominant housing type in Scottsdale, an increasing number of people, from young professionals to retirees, seek an urban lifestyle or need more affordable and diverse housing options. As land for housing development becomes increasingly limited, the community will need to focus attention on the revitalization and preservation of established housing stock and seek creative infill development strategies to accommodate Scottsdale's multiple generations.


5. CONNECTIVITY

INTRODUCTION

The way residents, visitors, and employees travel throughout the city affects overall quality of life and community image. Scottsdale is the premier center in the Valley for arts, culture, and tourism; a regional shopping hub; and an importer of employees. Therefore, it is critical to provide a variety of mobility choices and examine transportation challenges and their cost effectiveness at a local, as well as regional level.

The automobile will remain an important means of travel in Scottsdale. To maintain mobility, land use and transportation policies should emphasize a mix of uses and activities served by smart, safe, efficient, affordable, and accessible transportation options. To reduce traffic congestion and adverse impacts on the built and natural environments, Scottsdale must make land use decisions that strive to reduce the length and number of automobile trips. Efficient, accessible, and comfortable mobility choices, as well as employer participation in trip reduction programs, can effectively transform reliance on the automobile and reduce congestion on streets. Offering a variety of accessible mobility choices will also support people in the community with limited or impaired mobility who may not be able to drive.


6. REVITALIZATION



To address these challenges, the plan seeks to concentrate higher-intensity uses in Growth and Activity Areas [see Growth Areas Element] to promote infill, better use remaining land resources, limit the spread of higher intensity development, and enable economic provision of public facilities and services. As the city approaches build-out, fewer new homes will be constructed and greater attention will be given to Scottsdale's established neighborhoods. Consequently, neighborhood character and context considerations will often take precedence over competing considerations, and therefore Scottsdale citizens are welcomed as partners in making sure their neighborhoods are the kind in which they want to live, work, and conduct business.

Scottsdale's future as a desirable place to live, work and visit is dependent on a stable economic base and livable neighborhoods. The Revitalization Chapter seeks to create strong neighborhoods; proactively preserve and revitalize Scottsdale's diverse areas; contextually redevelop property; manage growth; and guide the provision of Scottsdale's community services and facilities.

ELEMENTS IN THIS CHAPTER:

- Neighborhood Preservation & Revitalization
 - Conservation, Rehabilitation, & Redevelopment
 - Growth Areas
- 

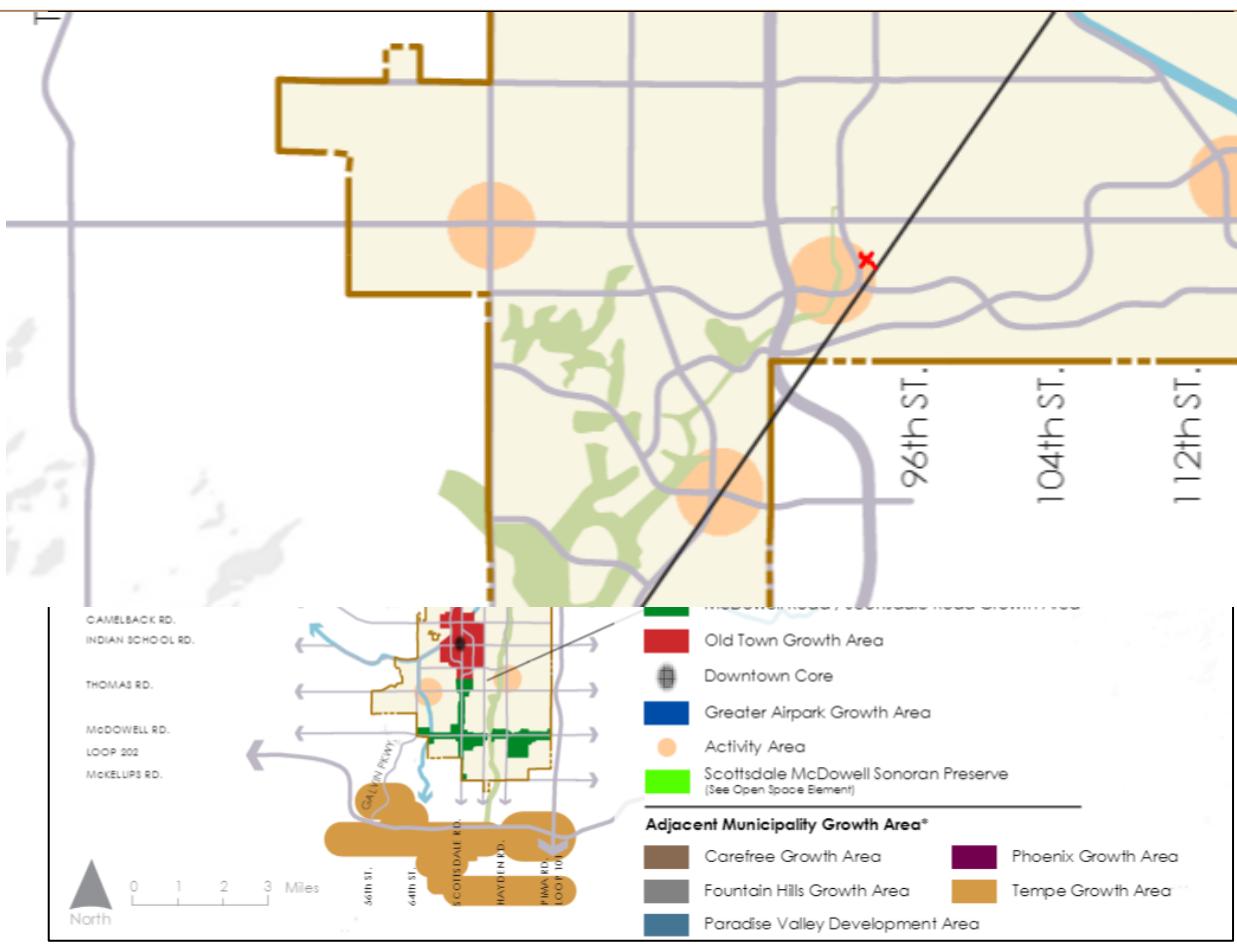
GROWTH AREAS ELEMENT[‡]

Since 1967, Scottsdale has diligently used its General Plan to guide and direct the internal and external influences affecting growth in the community. Scottsdale continuously seeks to ensure that growth occurs in a responsible and contextually appropriate way. This is accomplished through stringent development standards and by identifying locations needing targeted investment. As a result, Scottsdale has a nationally recognized, high-quality built environment and is an attractive place for businesses and residents alike.

The Growth Areas Element identifies specific locations within the community that are most appropriate for development focus, and will best accommodate future growth, new development, revitalization, and redevelopment. Scottsdale's Growth Areas focus higher intensity development, a planned concentration of land uses, and enhanced transportation and infrastructure in designated areas.

Scottsdale has also designated Activity Areas as locations where development is concentrated, but to a lesser degree than Growth Areas. Activity Areas vary in size, intensity, type of activity, and development. Development in these areas should consider the surrounding context.

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GA 1.1 Designate Growth Areas in locations:

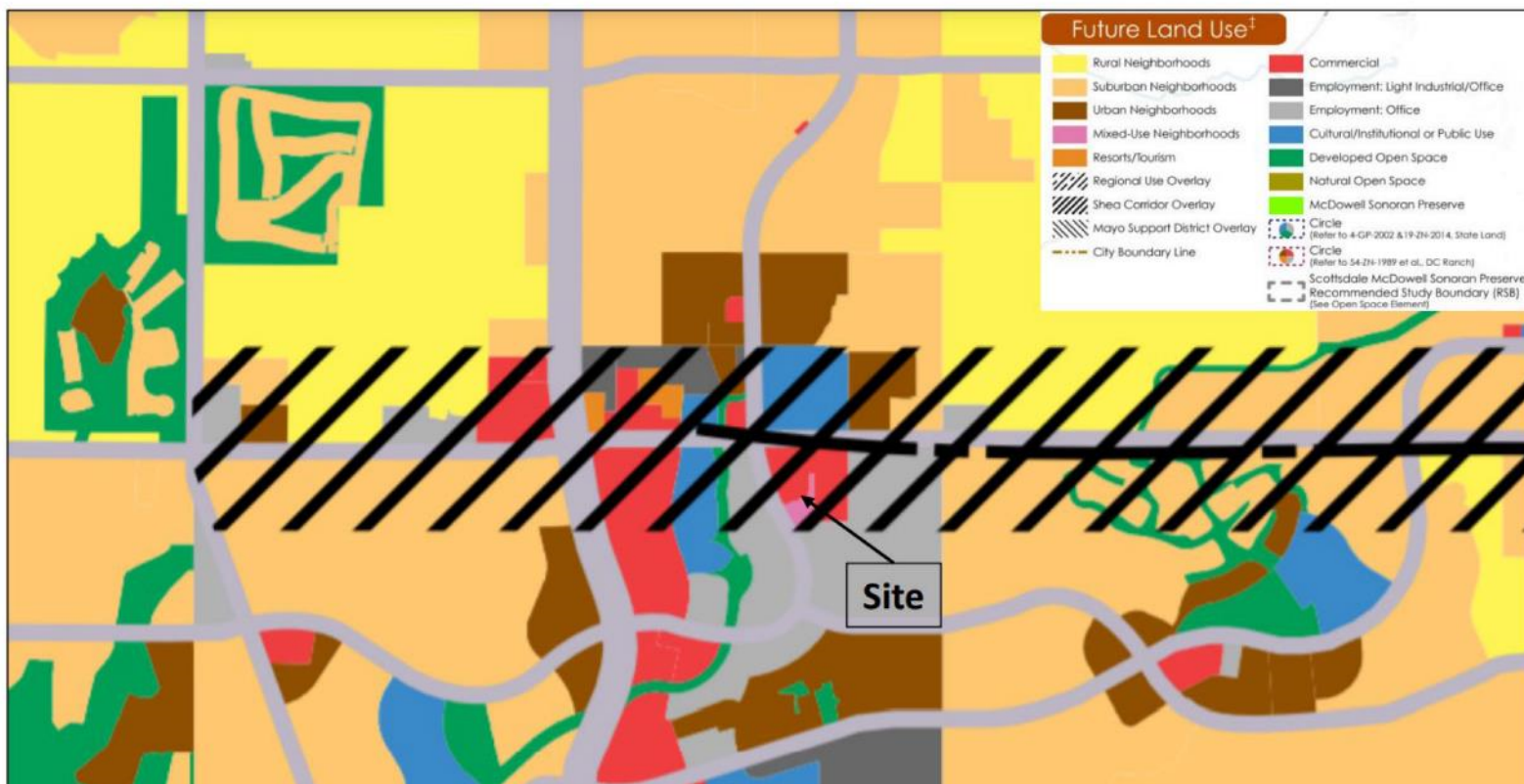
- With infrastructure capacity to accommodate higher levels of activity and a mix of uses;‡
- Where infrastructure upgrade/extension will be most cost-effective;‡
- With multimodal transportation access;‡
- Needing focused reinvestment;
- Where regional attractions exist or are planned; and/or
- That will reduce development pressures in lower-intensity areas of the city.

GA 1.2 Designate Activity Areas in locations:

- Where development is concentrated, but to a lesser degree than Growth Areas, and context based;
- With infrastructure capacity to accommodate moderate levels of activity and a mix of uses; and
- Where infrastructure upgrade/extension will be cost-effective.

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Shea Corridor Overlay



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The Shea Area Plan contains policies and guidelines that strive to preserve neighborhoods and character in the Shea Boulevard area.

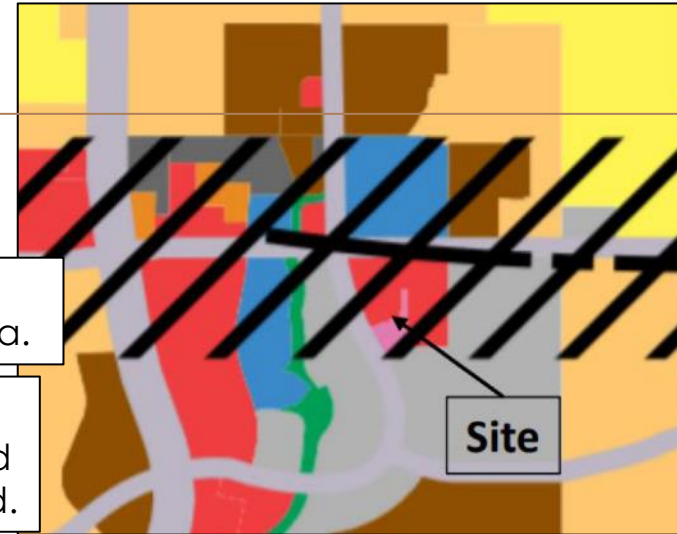
New development should not destabilize an existing neighborhood nor should assemblages of existing neighborhoods be encouraged.

Provide an efficient road network and promote alternative modes of travel by building Shea Blvd according to anticipated traffic demands and following the Shea Blvd. Transportation/Access Policy (Arterial/Arterial Median Break Policy); maximizing the trail system by providing safe and convenient access to areas north and south of Shea Blvd...

Goal – Provide a variety of residential housing choices.

Intent – Create housing opportunities that will allow residents to live near schools and employment areas.

POLICY 1 -Enhance and protect the existing residential areas while allowing flexibility in residential parcels having Shea frontage.

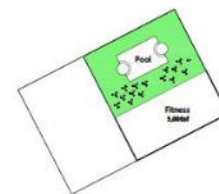
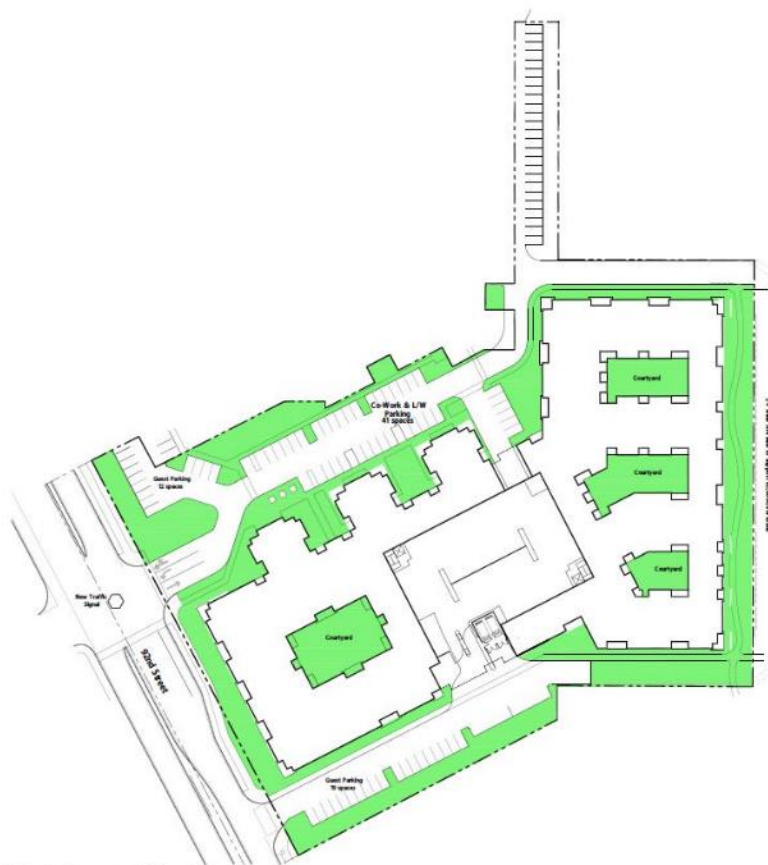


CALIBER Improved Pedestrian & Vehicular Access



- Caliber responsible for cost and installation of traffic signal which also serves Honor Health and Sprouts Shopping Center.
- Project provides vehicular access to 9400 Shea Retail Center
- Pedestrian Access from hospital complex improved

Pedestrian Circulation: —————
 Vehicular Circulation: - - - - -



Open Space Worksheet

Site Area:	6.64 acres gross (289,152sf)
	6.08 acres net (264,725sf)
Common Open Space Required:	28,915sf (10.0% gross site)
Common Open Space Provided:	84,700sf (29.29%)
	(includes pool deck)
Private Outdoor Required:	14,457sf (5.0% gross residential area)
Private Outdoor Provided:	30,147sf



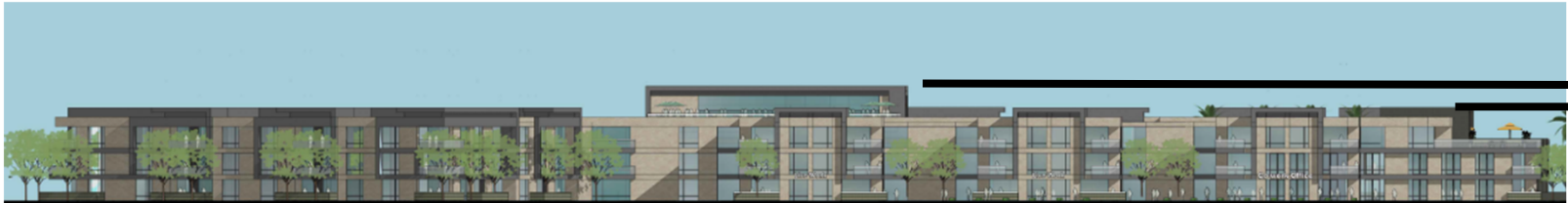
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MERCADO VILLAGE- Scottsdale, Arizona

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CALIBER Proposed Elevations



North Elevation – Facing
Retail



92nd Street Elevation

- 3-stories
 - 24' to top of parapet of 2nd floor along 92nd street
 - 36' to top of parapet of 3rd floor
 - Stepped back 72' from 92nd street
 - 48' to top of pool amenity
 - Stepped back 390' from 92nd street

CALIBER 92nd St Entrance Rendering



CALIBER View from Adjacent Retail - Rendering



CALIBER View from Southwest



CALIBER

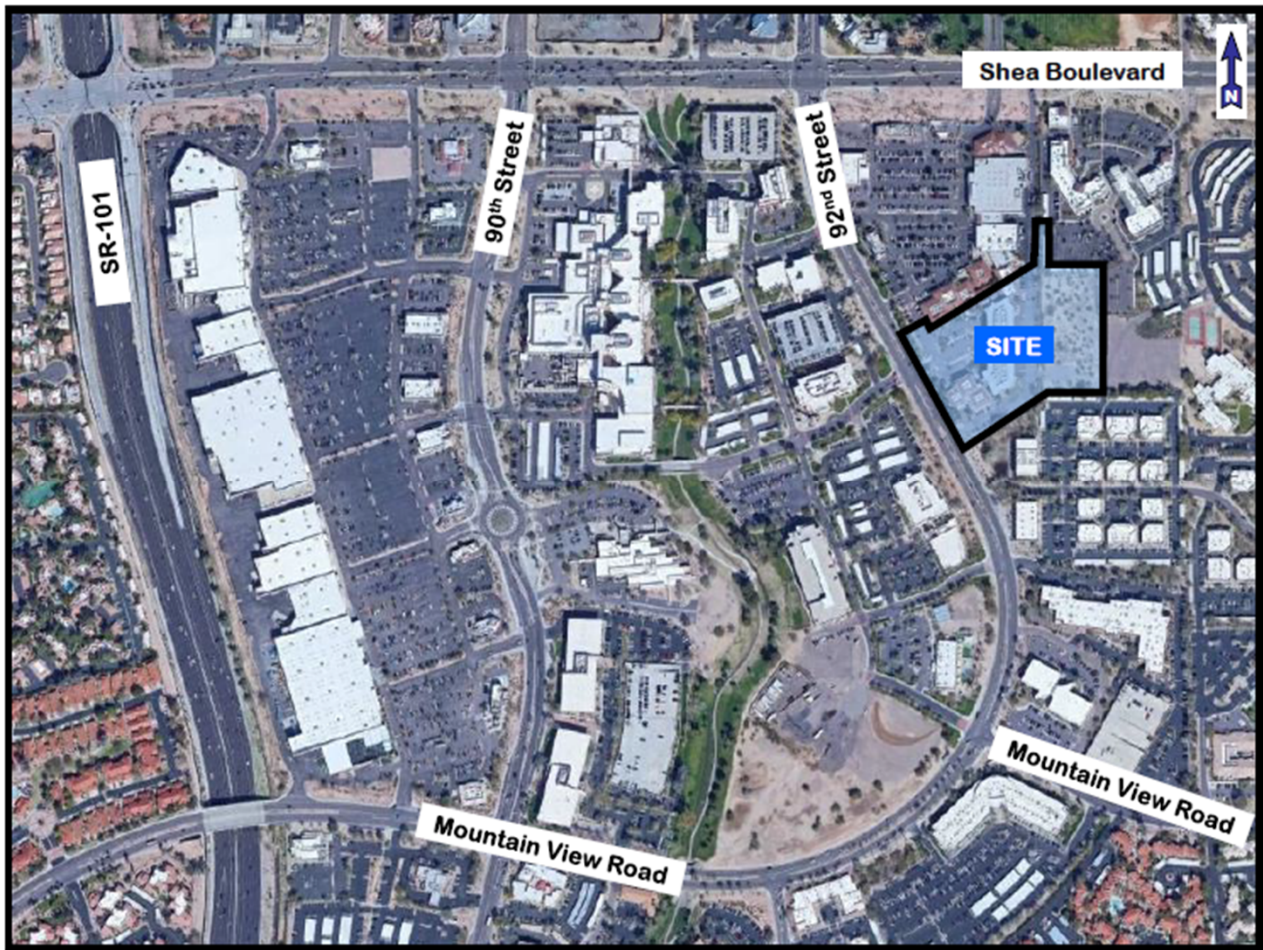


Before - Aerial View from Northwest

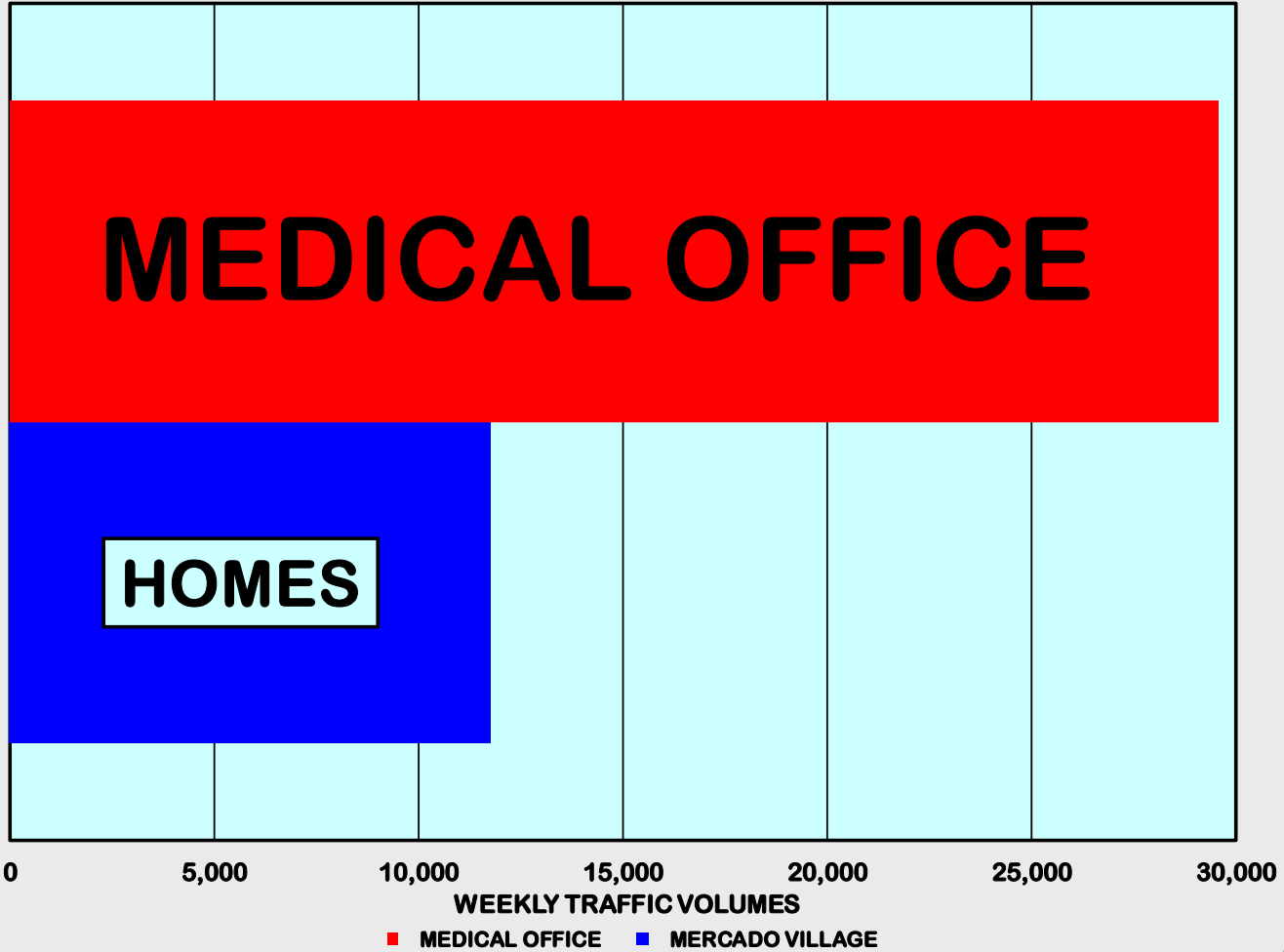


After - Aerial View from Northwest

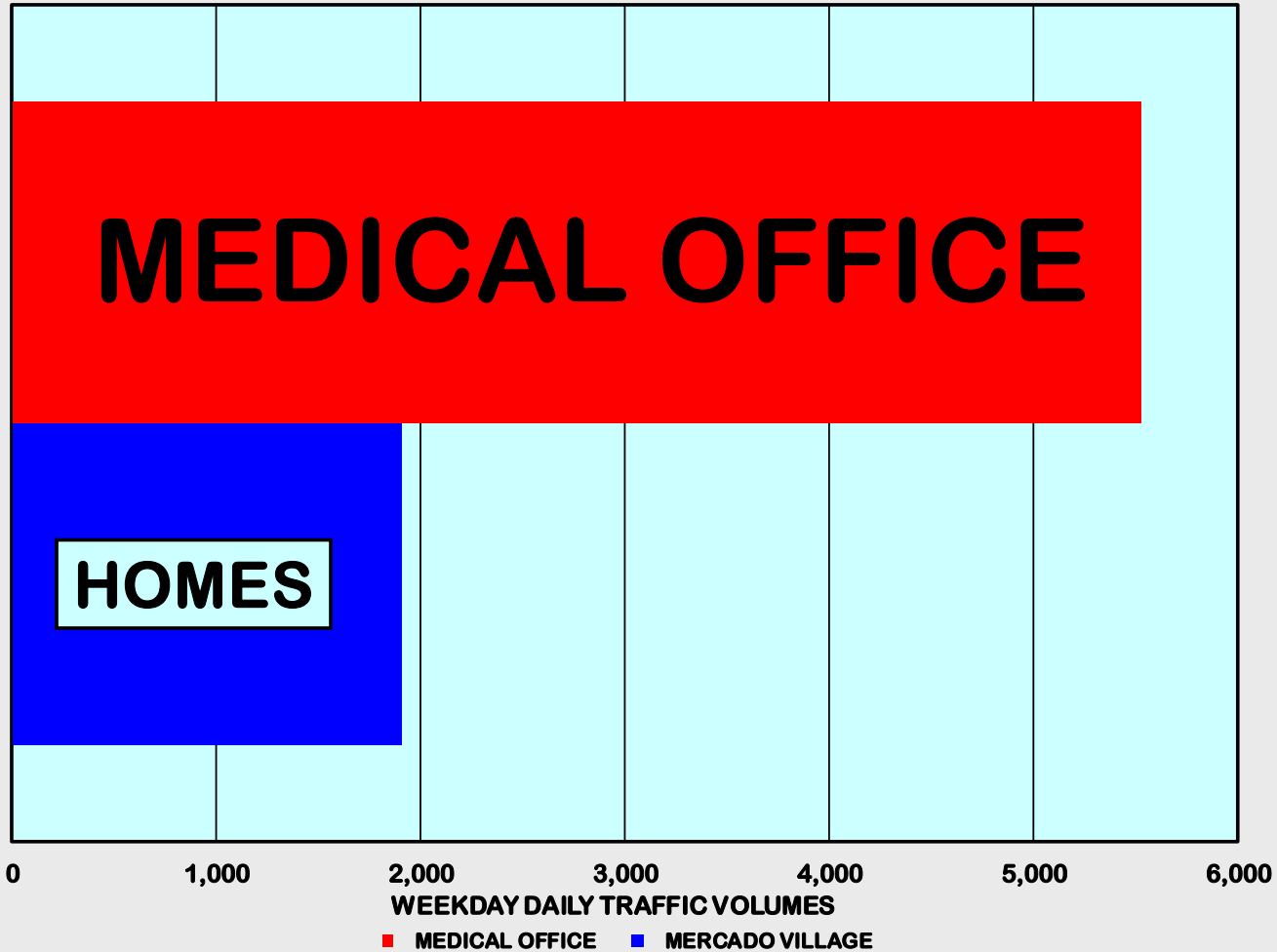
CALIBER Managing & Reducing Traffic – Community Benefit



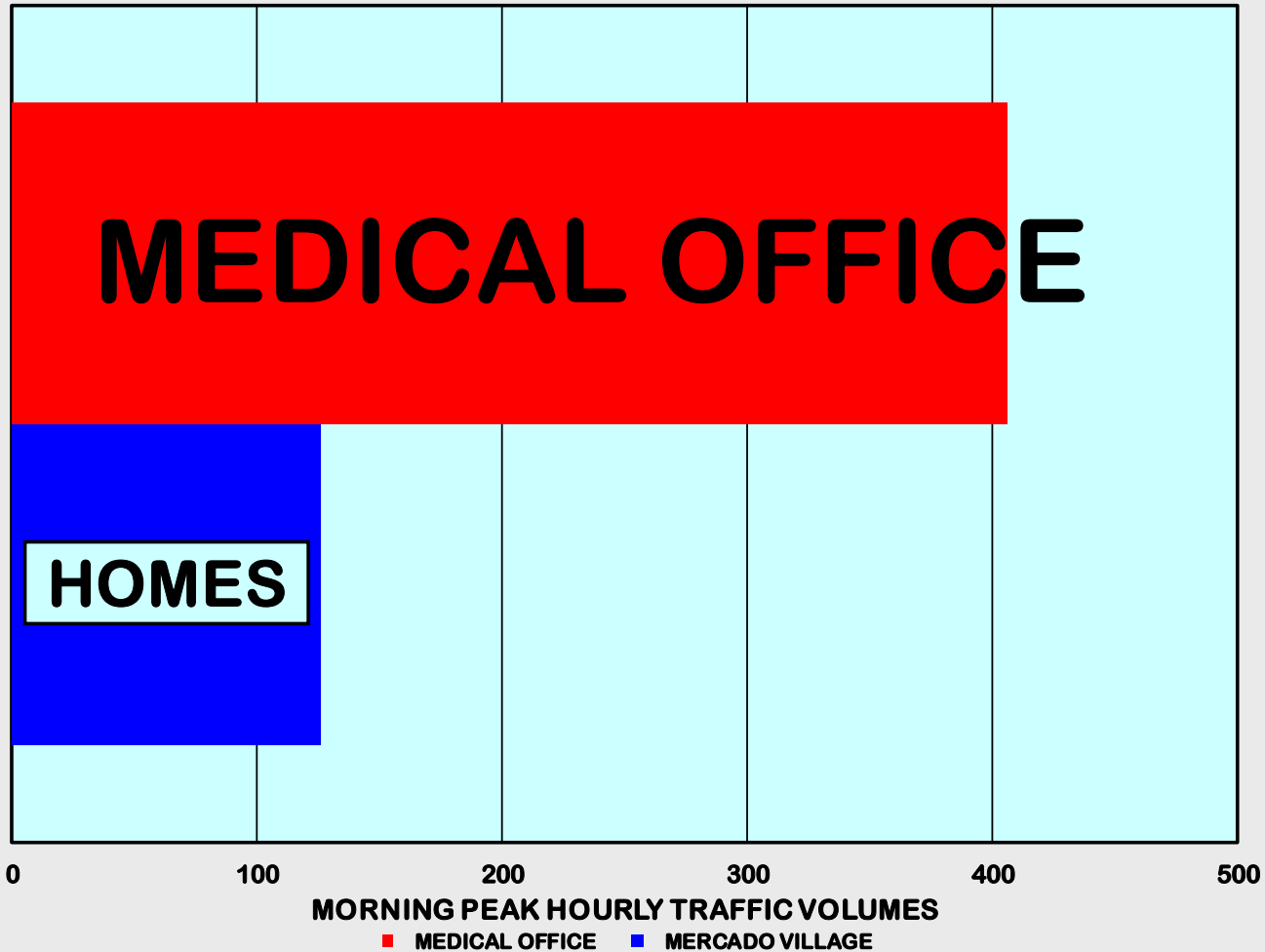
WEEK TRAFFIC COMPARISON OF 131,000 SF MEDICAL OFFICE TO 255 APARTMENTS AND 13,140 SF LIVE / WORK



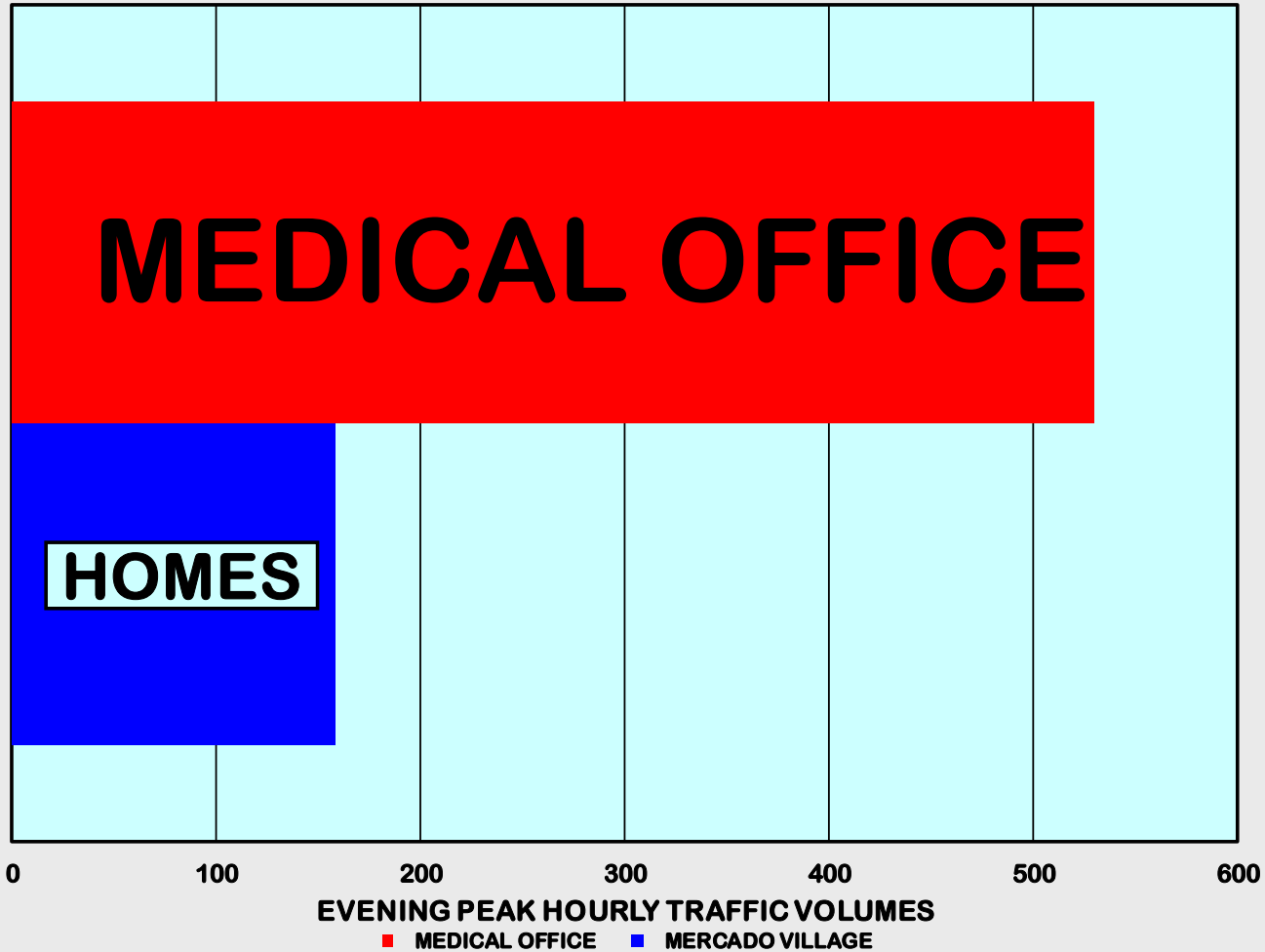
DAY TRAFFIC COMPARISON OF 131,000 SF MEDICAL OFFICE TO 255 APARTMENTS AND 13,140 SF LIVE / WORK



AM PEAK HOUR TRAFFIC COMPARISON OF 131,000 SF TO 255 APARTMENTS AND 13,140 SF LIVE / WORK



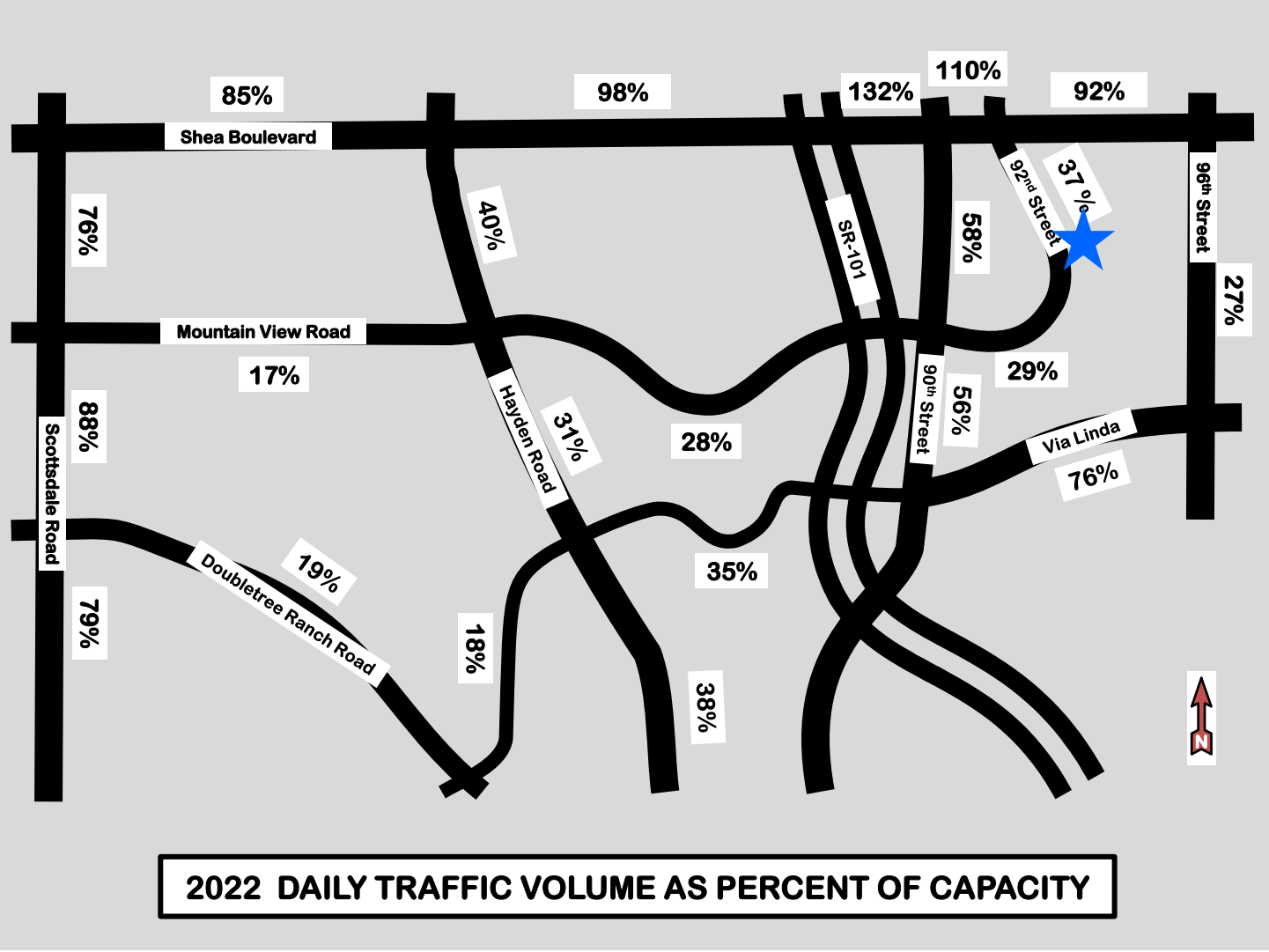
PM PEAK HOUR TRAFFIC COMPARISON OF 131,000 SF TO 255 APARTMENTS AND 13,140 SF LIVE / WORK

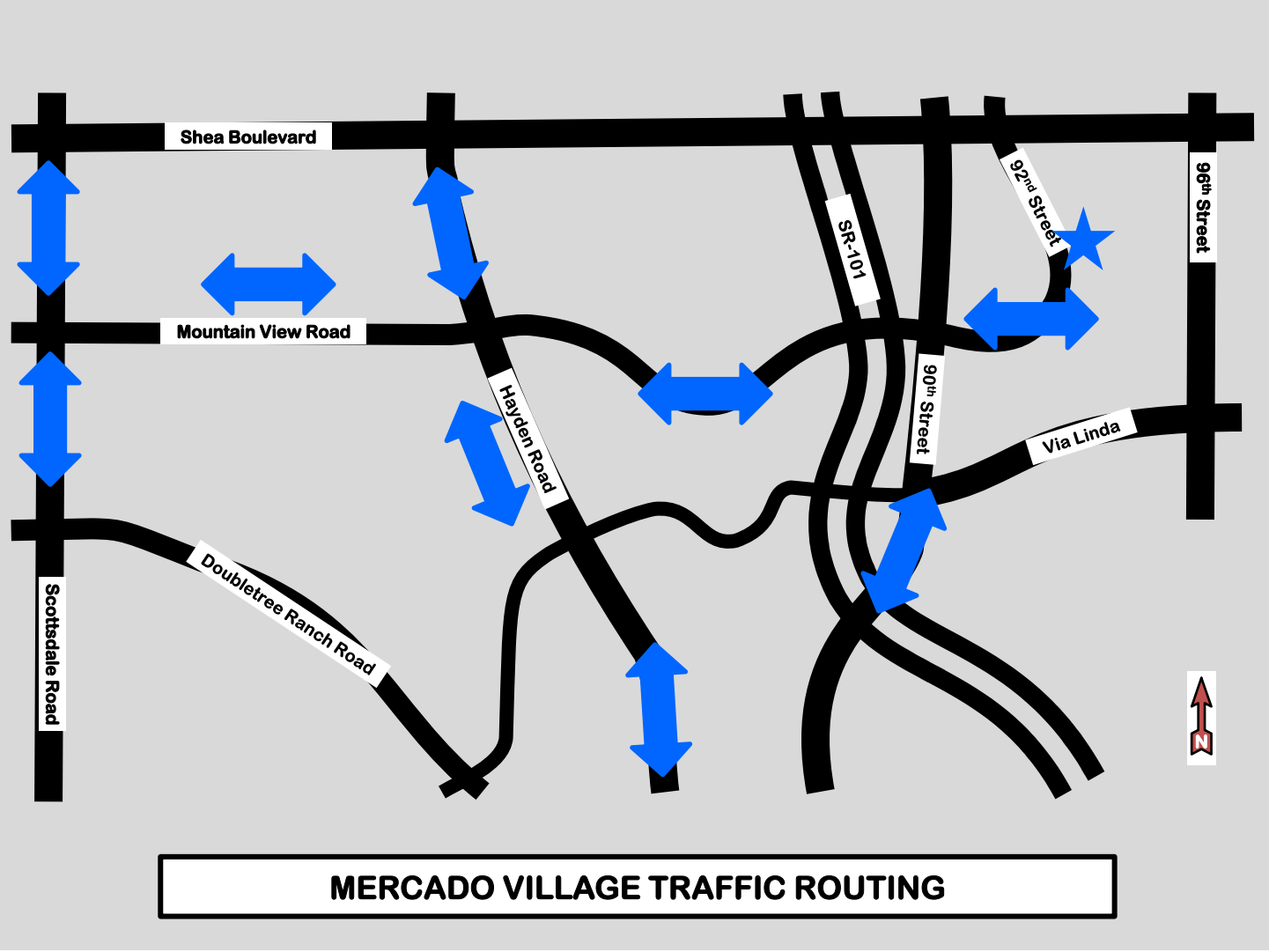


**MERCADO VILLAGE SITE TRAFFIC
ON SHEA BOULEVARD
BETWEEN 90th STREET AND 92nd STREET**

AS RESIDENTIAL: 0.4% INCREASE

AS MEDICAL OFFICE: 2.3% INCREASE





SHEA BOULEVARD TRAFFIC VOLUME AS PERCENT OF CAPACITY

	2025	WITH MERCADO VILLAGE AS	
		RESIDENTIAL	MEDICAL
64th Street to 70th Street	112%	112%	113%
70th Street to Scottsdale Road	94%	95%	96%
Scottsdale Road to Hayden Road	96%	96%	97%
Hayden Road to Pima Freeway	110%	111%	112%
Pima Freeway to 90th Street	150%	150%	152%
90th Street to 92nd Street	125%	125%	128%
92nd Street to 96th Street	104%	105%	105%
96th Street to Via Linda	93%	93%	94%
Via Linda to Frank Lloyd Wright	66%	67%	67%
Frank Lloyd Wright to 124th Street	103%	103%	103%
124th Street to 130th Street	94%	94%	94%
130th Street to 136th Street	82%	82%	82%
136th Street to 142nd Street	70%	70%	70%

CALIBER Managing & Reducing Traffic

- **Less Traffic Compared to a Commercial Use:** Medical Office generates 5,521 daily trips while Mercado Village generates 2,029 daily trips.
- **Changing Traffic Patterns:** A new traffic signal at the 92nd / Cochise intersection would improve the levels-of-service at the 92nd / Cochise intersection from “E” and “F” to “A” and “B”.
- **Reducing Short Trips:** The traffic signal will include a pedestrian connection to aid HonorHealth and medical office employees west of 92nd Street either driving or walking to the retail center to the east and new residents to Honor Health campus, retail further to the west, and greenbelt.
- **Available Capacity:** 92nd Street, Mountain View, and 96th Street all under capacity per traffic report.
- **Reducing Use of Shea Blvd:** New traffic signal will reduce trips to Shea while allowing safer southbound turning movements.



City of Scottsdale

Land Use Assumptions

PROPOSED | May 2021



2.5 Development Intensity Areas

Scottsdale includes several DIAs where re-development is underway that will increase densities and building heights. These three areas are the Greater Airpark, Downtown, and the Scottsdale/McDowell Road Corridor as shown in Figure 6. Table 2 summarizes the water demand and wastewater flow projections that were used for these DIAs. The timing of these demands are based on the MAG projections.

Table 2 Development Intensity Area (DIA) Water Demand and Wastewater Flow Projections

Development Intensity Area	Year 2020	Year 2030	10-year Increase
Water Demand (mgd)			
Greater Airpark	3.9	5.3	1.4
Downtown	2.7	2.9	0.2
Scottsdale/McDowell Road Corridor	0.6	0.7	0.1
Total	7.2	8.9	1.7
Wastewater Flow (mgd)			
Greater Airpark	1.9	2.0	0.1
Downtown	2.2	3.1	0.9
Scottsdale/McDowell Road Corridor	0.2	0.3	0.1
Total	4.3	5.4	1.1

Abbreviation:
mgd = million gallons per day

Figure 3 Population Projections

The dwelling unit and employment data (number of employees) along with a linear interpolation of the study period from the MAG projections are summarized in Table 1. Some areas beyond the City of Scottsdale boundary are included as they may receive water service or contribute wastewater flows as noted in the service area descriptions and maps.

Table 1 2019 MAG Employment and Dwelling Unit Projections

Area	2020 Employment	2030 Employment	2020 Dwelling Units	2030 Dwelling Units	Employment Growth	Dwelling Unit Growth
Scottsdale	207,608	235,492	136,454	144,930	27,884	8,476
Northern	18,128	19,100	21,897	24,906	971	3,009
Central	128,626	145,524	64,183	67,482	16,898	3,299
Southern	60,854	70,868	50,374	52,542	10,015	2,168
Outside Scottsdale	319	334	237	243	15	6
Grand Total	207,927	235,826	136,691	145,173	27,899	8,482

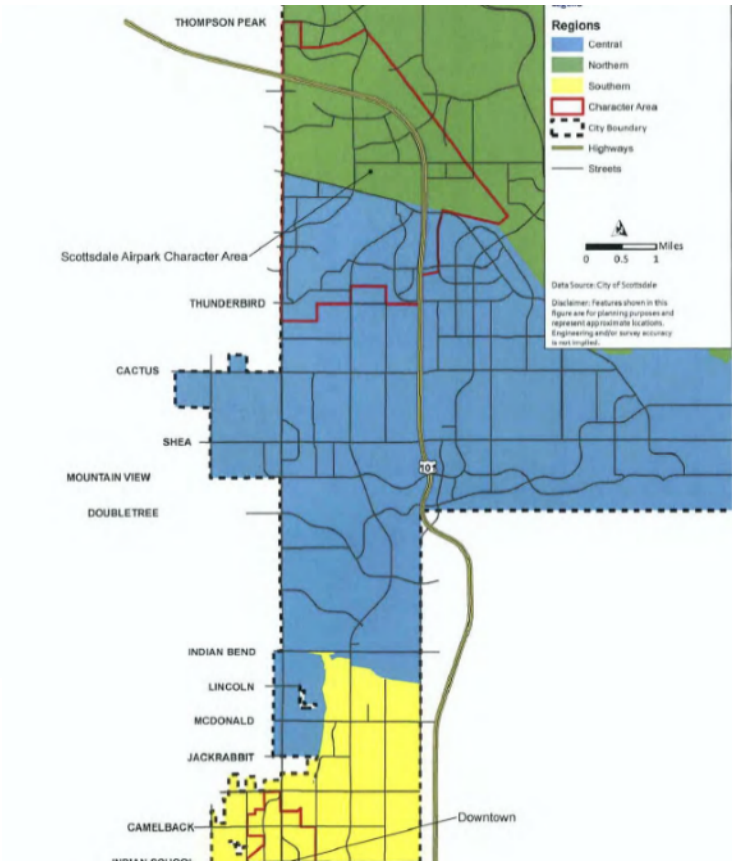


Table 2: EXISTING WATER DEMAND CALCULATIONS

	Area (sf)	Avg. Day Demand (gpm/sf or unit)	Max Day Peaking Factor	Peak Hour Peaking Factor	Avg. Day Demand (gpm)	Max. Day Demand (gpm)	Peak Hour Demand (gpm)
Office	58,048	8.34E-04	2	3.5	48.4	96.8	169.4
Office	14,480	8.34E-04	2	3.5	12.1	24.2	42.3
Totals					60.5	121.0	211.7

Table 3: PROPOSED WATER DEMAND CALCULATIONS

	Units	Avg. Day Demand (gpm/unit)	Max Day Peaking Factor	Peak Hour Peaking Factor	Avg. Day Demand (gpm)	Max. Day Demand (gpm)	Peak Hour Demand (gpm)
Residential	255	0.27	2	3.5	68.9	137.7	241.0
Office	5,000	8.34E-04	2	3.5	4.2	8.3	14.6
Totals					73.0	146.0	255.6

Note: the average day demand is less then 100,000 gallons so the Water Demand Exhibit is not required.

Water Consumption

- Office
- Existing office usage is 61 gpm. Add approx. 33%, the total “office” water usage would be 61 + 20 gpm or 81 gpm.

- Multi-Family
- The proposed MF/Mixed-Use total water demand is 73 gpm

Water Service Infrastructure - The fire hydrant flow test and water modeling indicate the system has sufficient capacity to serve the proposed zoning during all demand scenarios and required fire flow.

Submeter all units and utilize WaterSmart or similar technology

Incorporate purple piping and water harvesting to connect to Scottsdale’s Reclaimed Water Distribution System. Reclaimed water to irrigate landscaping and nearby Indian Bend Wash Open Space

WaterSense labeled faucets, showerheads, and toilet fixtures.

Centralized and/or on-demand water heaters could address the needs to both reduce water and energy consumption

High-Density Multi-Family Benefits:

1. **Shared Resources:** More efficient shared water systems.
2. **Reduced Landscaping:** Less irrigation needed per unit.
3. **Smaller Units:** Lower water usage for daily activities.
4. **Efficient Appliances:** Use of water-saving fixtures and appliances.

Low-Density Multi-Family Drawbacks:

1. **More Landscaping:** Higher water use for irrigation.
2. **Individual Systems:** Less efficient than shared systems.
3. **Larger Units:** Higher water consumption per household.

Commercial Uses Variability:

1. **Varied Water Needs:** Depends on business type.
2. **Efficiency Varies:** Depends on building age and management.
3. **Landscaping:** Can require substantial water.

Overall Benefits:

1. **Lower Per Capita Use:** Residents use less water.
2. **Infrastructure Efficiency:** Better water distribution and waste management.
3. **Conservation Potential:** More effective water-saving measures.

CALIBER McCormick Ranch HOA Approval

- Received approval with stipulations from McCormick Ranch HOA on March 12, 2024
- Stipulations include
 - Elevated design along 92nd street as shown by perspectives
 - Vehicular connection to the adjacent parcel to the east



McCormick Ranch
Property Owners' Association

ARCHITECTURAL REVIEW COMMITTEE
9248 N 94TH ST
SCOTTSDALE, AZ 85258

March 12, 2024

IRONWOOD 92 PARTNERS, LLC
C/O BRIAN SNIDER
8901 E MOUNTAIN VIEW RD #150
SCOTTSDALE, AZ 85258

RE: 217-39-536, 217-39-537A, 217-39-537B, 217-39-537C and 217-36-989B

Dear Ironwood 92 Partners, LLC,

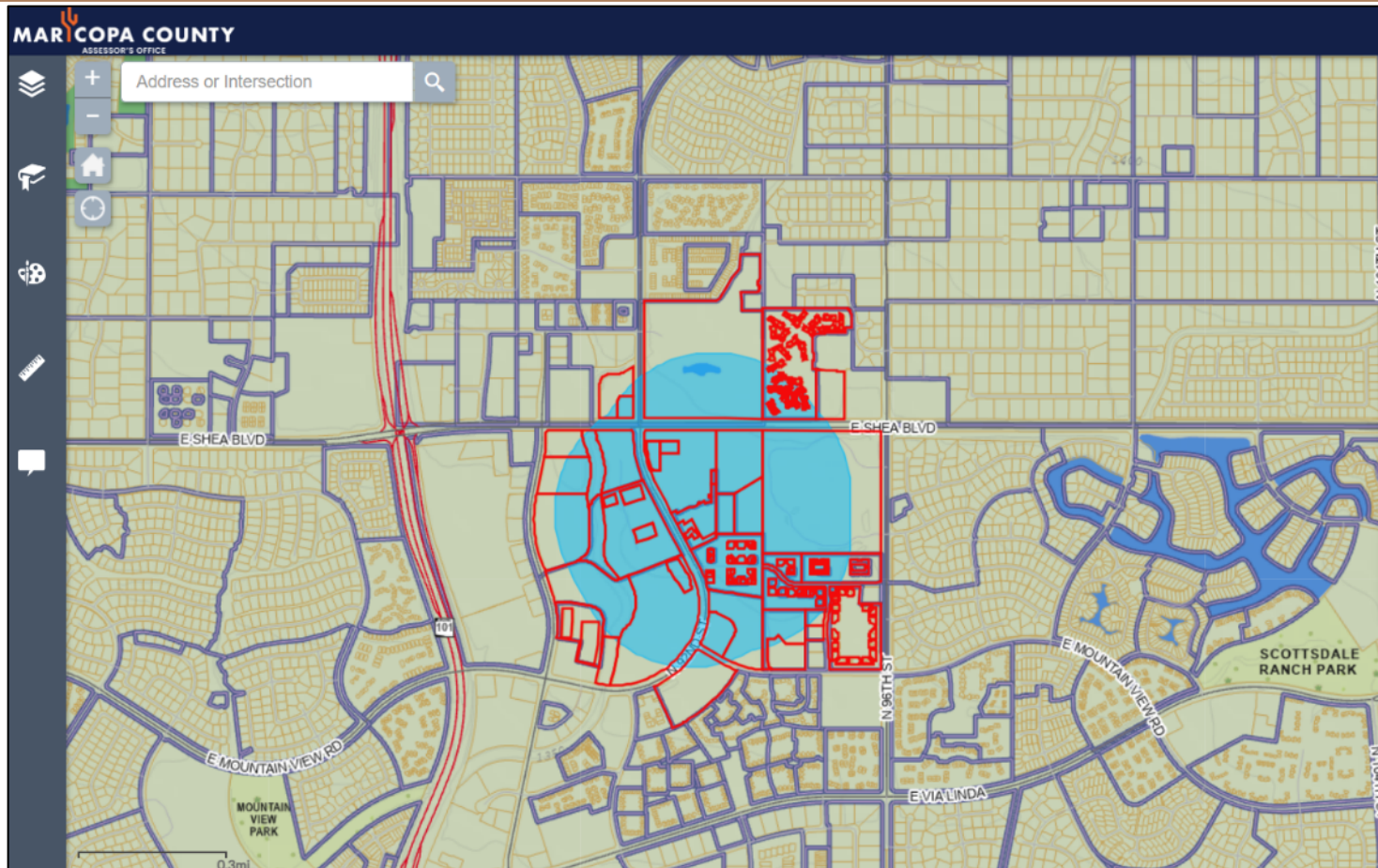
The Architectural Review Committee ("ARC") for McCormick Ranch Property Owners' Association, Inc. ("MRPOA"), reviewed your application for Mercado Village. The following requests were reviewed:

- Contemplated redevelopment of lots 217-39-536, 217-39-537A, 217-39-537B and 217-39-537C to a 255 unit mixed-use apartment building.
- As part of the redevelopment of Phase 1, amend the existing development plan (previously approved in Case 6-ZN-2013) for existing Planned Unit Development within a Planned Community District (PUD PCD) zoning district. (APN: 217-39-536; 217-39-537A; 217-39-537B; 217-39-537C).
- As part of Phase 2 development request a Non-major General Plan Amendment from Commercial to Mixed-Use land use and rezone from Commercial Office within a Planned Community District (C-O PCD) to Planned Unit Development within a Planned Community District (PUD PCD) zoning district. (APN: 217-36-989B).

After discussion, the ARC approved the following:

- The site plan submitted for Phase 1 and 2 and dated 1/16/2024, which included a total site area of 6.64 gross acres, as conceptual only. Conceptual approval is general approval for the redevelopment and development of the above-named parcels. It is understood that the proposal submitted is in preliminary form and following the anticipated approval of the zoning changes, Ironwood 92 Partners, LLC, will proceed with preparing detailed plans for all parcels including but not limited to building heights, setbacks, building materials, paint colors, landscape, signage, etc. Submittal shall include hardscape and landscape for review and approval similar to the renderings submitted on 2/29/2024.
- Adherence to the MRPOA Board of Directors Resolution #2023-09272023.
- Requiring Ironwood 92 Partners, LLC, to grant and record a non-exclusive access easement on, over and across tax parcels 217-36-989B and 217-39-537A to the owner(s) of tax parcel 217-36-001P, for the purpose of vehicular and pedestrian access, ingress and egress to and from tax parcel 217-36-001P and 92nd Street. Access Easement Agreement is to be provided to MRPOA prior to any construction taking place and will avoid the detriment of a vacant and unutilized lot while ensuring the project's preservation.

CALIBER Public Outreach



CALIBER Mercado Village



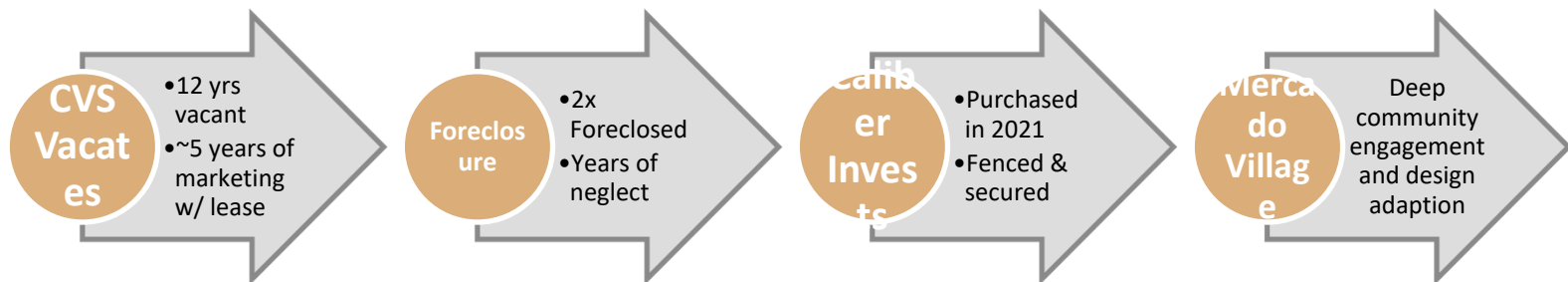
CALIBER Mercado Village



CALIBER Mercado Village – Public Outreach

- Official Open House – January 8, 2024 – approx. 50 attendees incl. members of press and City Council members and candidates
- McCormick Ranch Property Owners Assoc. (MRPOA) – Approval and conditions
- Scottsdale Ranch – two (2) meetings – Neutral position and in favor of cross-access to property to east
- Meeting with ‘local group of residents’ – April 17 at Via Linda Senior Center – Approx. 25 attendees
- Letters of Support
- Letters in Opposition
- DRB Hearing – 3-1 vote in favor – approx. 7 speakers
- Planning Commission – 3-2 vote in favor - “this is the best version we’ve ever seen and a true mixed-use project” (3 speakers in support and 1 speaker against)

CALIBER Site, today, is functionally obsolete



- Provides much needed housing next to Scottsdale's largest employer, Honor Health. Additionally, to further incentivize the benefit to Honor Health, the developer will provide discounts to hospital workers.
- Residential located next to a major shopping center encourages residents to spend locally which further increasing the sales tax revenue for the City.
- Residential located near a shopping center incentivizes less trips for necessities such as groceries.
- The provided Co-working office and live work units provides optionality for Scottsdale residents.
- The co-working space and live work units are facing the retail shopping center, further encouraging a mixed use design environment.
- Step back design has been integrated into the project reducing the massing along 92nd street. Also included is an elevated design along 92nd St which is supported and approved by McCormick Ranch POA.
- This project has a surplus of parking spaces and will be providing additional parking for the Sprouts center behind their building.
- Will be fully compliant with Scottsdale's Green Building Code
- Will recorded an easement to allow access to the property to the east, supporting Staff, McCormick Ranch, and Scottsdale Ranch's desire for this connection.

- Traffic light increases pedestrian connectivity to the greenbelt and for Honor Health visitors and employees to the shopping center.
- The traffic light will be fully paid for by the developer.
- The traffic light will fix the failing LOS of Cochise Dr Left-NB movement and the centers 92nd St SB left turning movement.
- Open space at 29% is well above the 10% required minimum.
- Caliber is an owner-operator of their assets.
- The management company we work with has high standards for leasing including a thorough background check process. This among others will ensure the development is safe for those living there and the impact to the entire area.
- The density provided for this project is consistent with other MF projects across Scottsdale.
- The site's parking garage will provide all the parking requirements for the residents, allowing surface parking to be reserved for the retail center, live work units, and co-working space.
- The existing building onsite is obsolete and would need to be rebuilt. This proposal and development would prevent an even longer period of time before redevelopment.
- No amended development standards
- Significant amount of landscaping. Shaded walkways around entire property
- Record a deed restriction for 'for-sale residential dwelling units only'

Respectfully Request Approval
Case # 1-GP-2024 & 1-ZN-2024

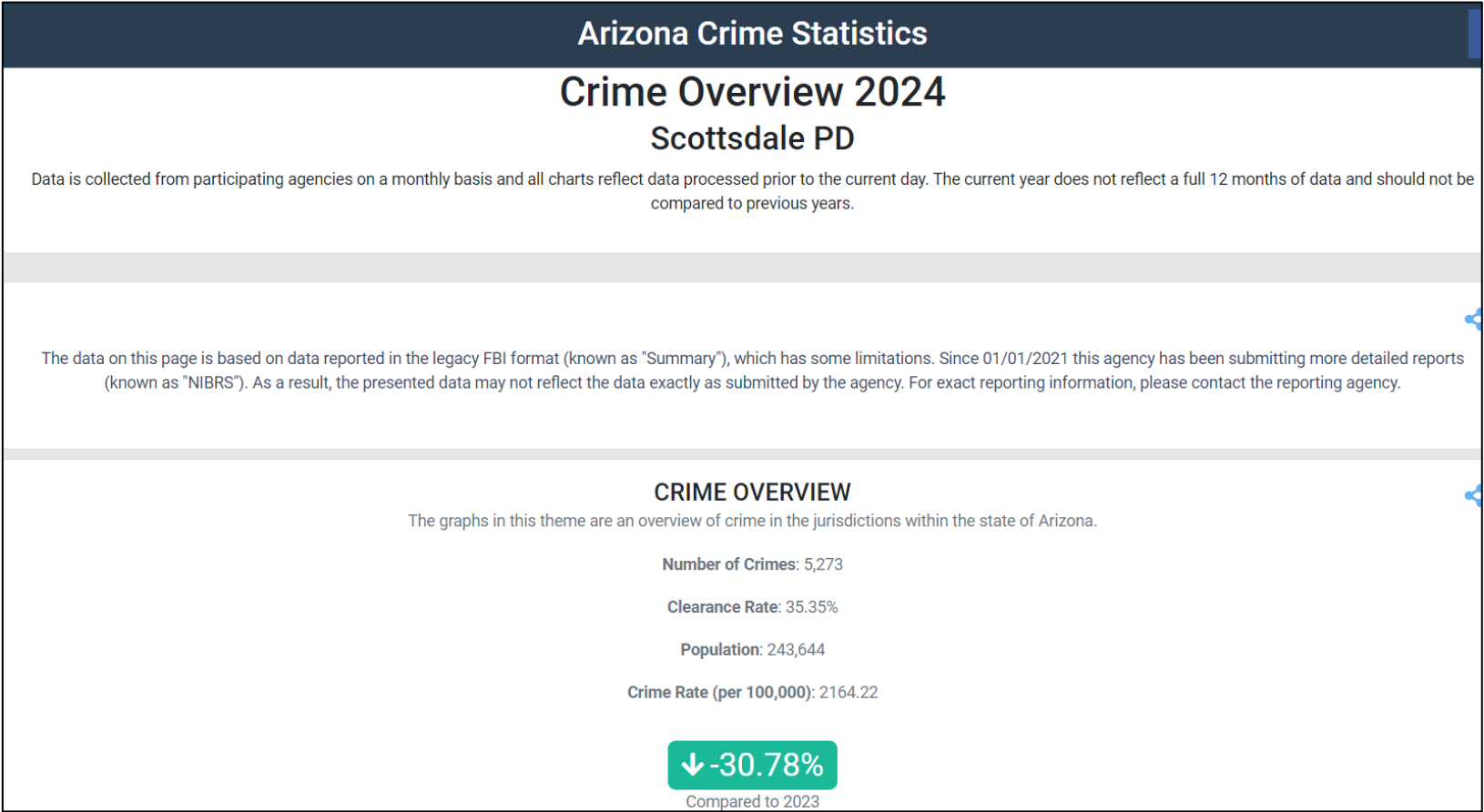


*'We hope to buy the first one
and then object to the other
199 being built'*

Multi-Family Permits

CALIBER

	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Single-Family	426	502	453	386	409	409	498	563	422	366
Multi-Family	15 (327)	21 (934)	12 (910)	7 (477)	7 (730)	74 (2566)	32 (883)	19 (169)	0 (0)	3 (672)



ARRESTS

An arrest is the taking or detaining in custody by authority of law.

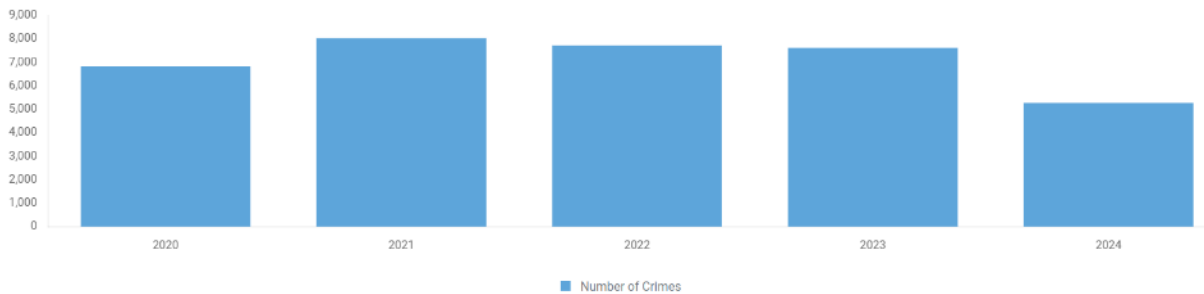
Number of Arrests: 5,655

Population: 243,644

Arrest Rate: 2321.01 per 100,000

↓ -11.45%
Compared to 2023

5-YEAR TREND
Crime Overview

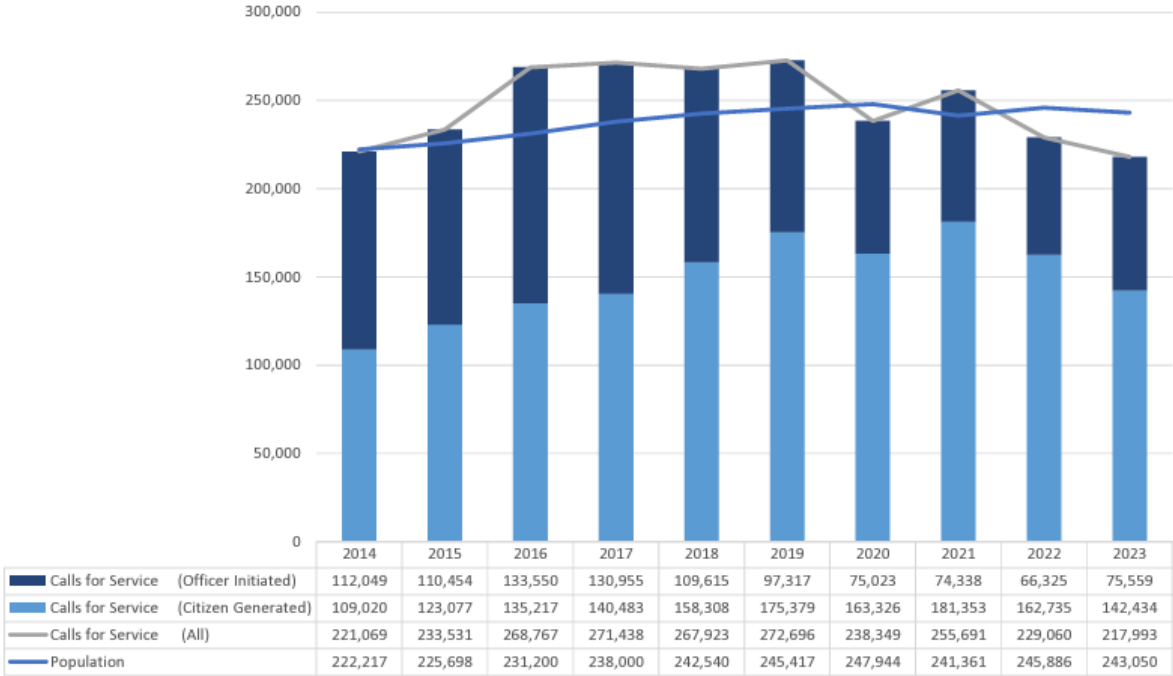


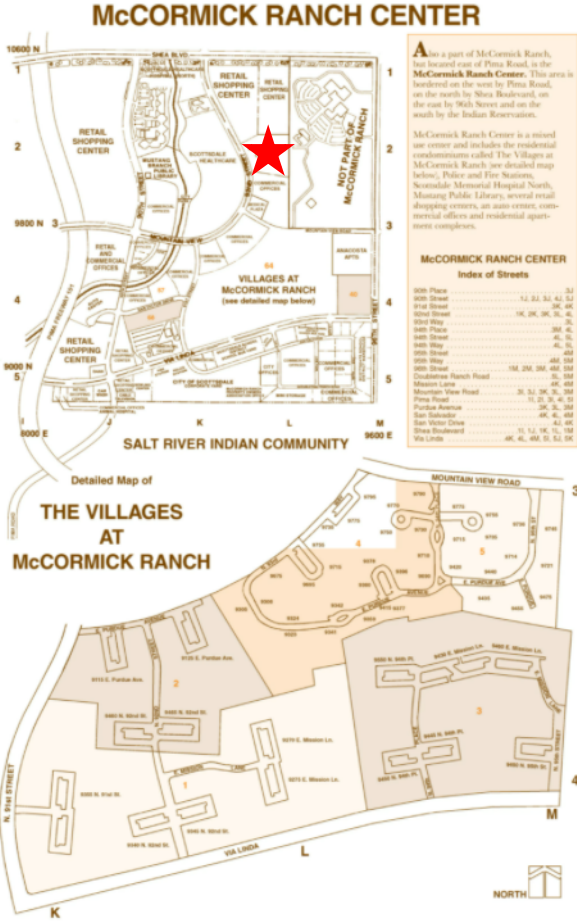
Scottsdale Police Department

Annual Statistics

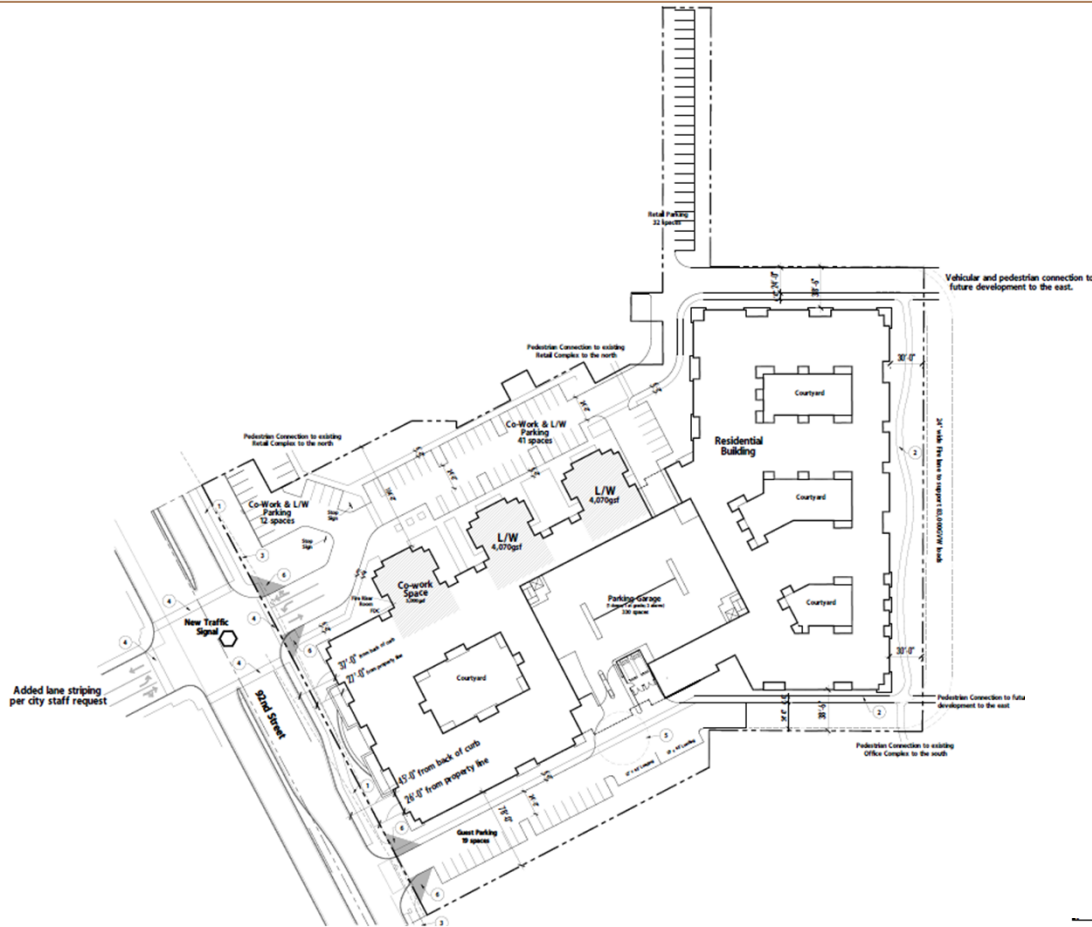


Calls for Service





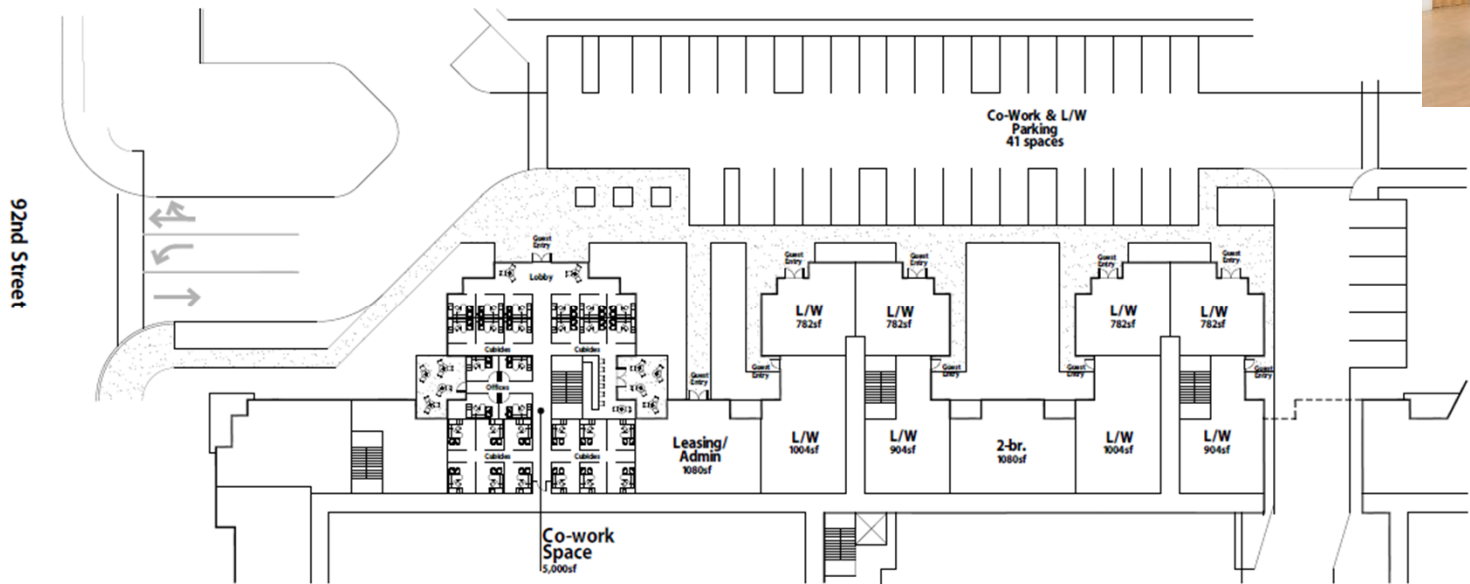
CALIBER Proposed Site Plan



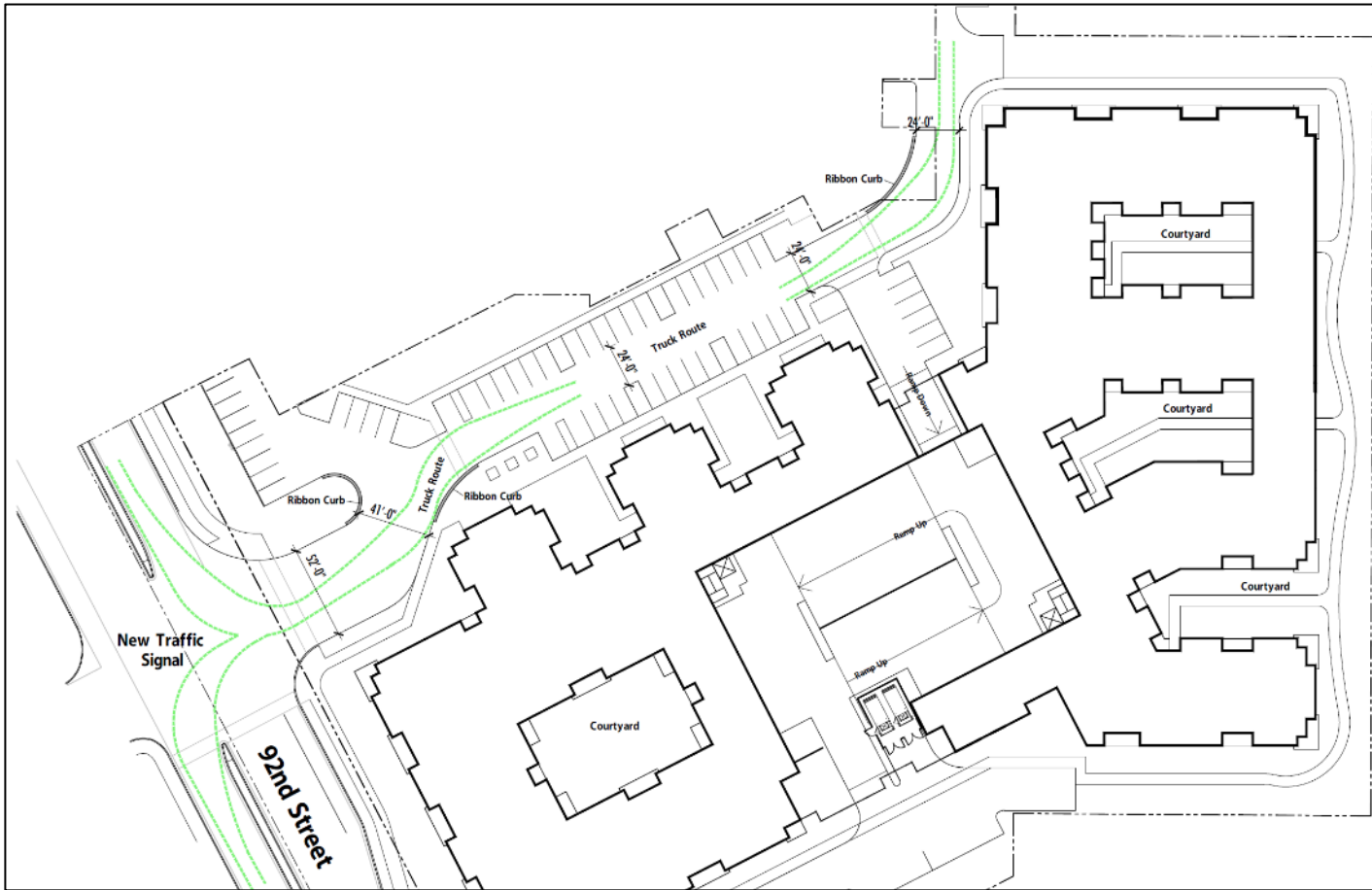
- Primarily 3-stories
 - 48' to parapet of amenity area
 - Amenity area is 2% of total building sq. ft.
- 255 Units
- 8 Live-Work units
- 5,000 sq. ft. of coworking space
- Vehicular connection to east

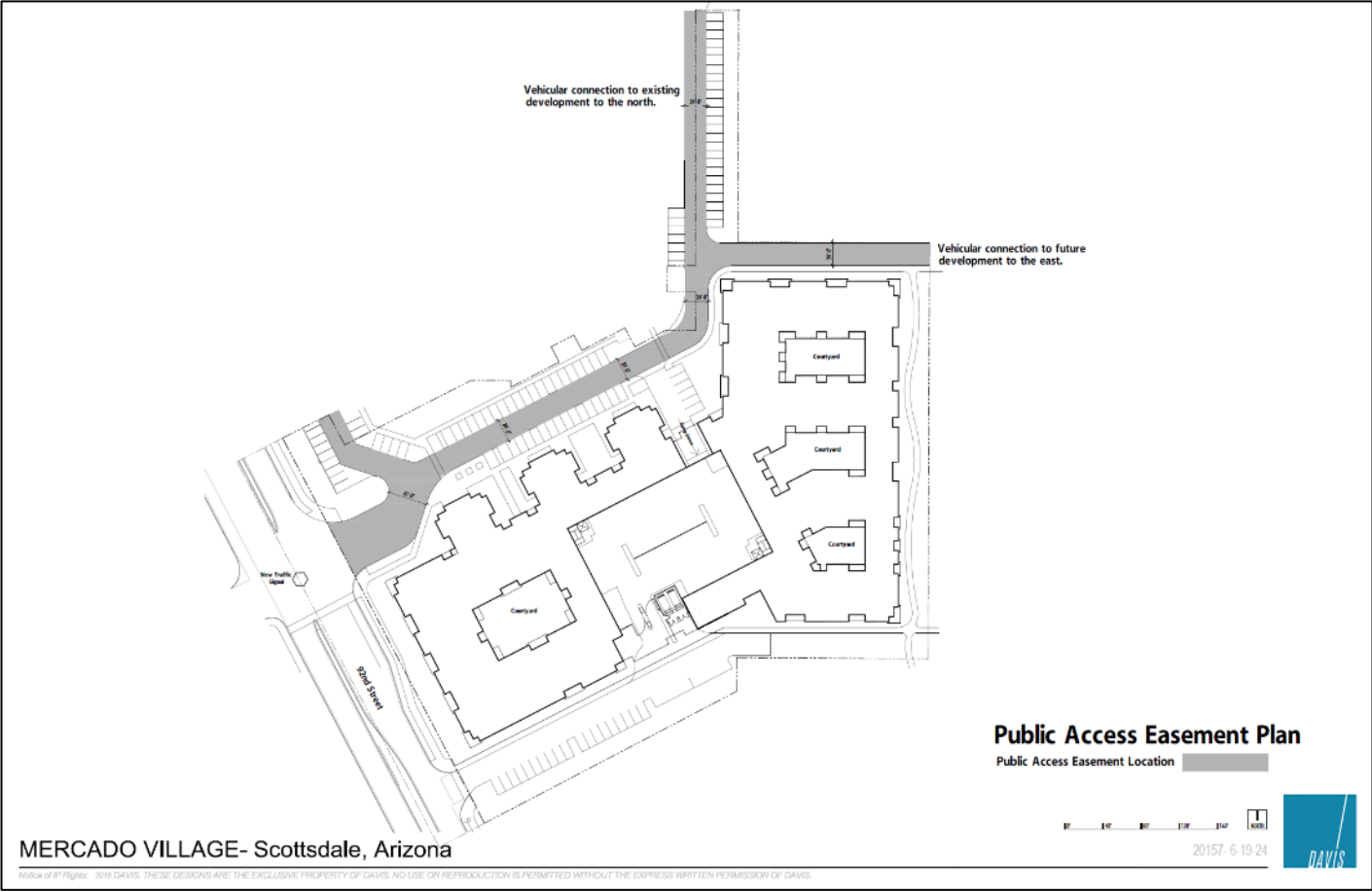
CALIBER Coworking and Live/Work Unit Plan

Newberry Station Coworking DT Mesa



Truck Access Plan





MERCADO VILLAGE MORNING PEAK HOUR



28

19

57

14

Cochise Drive



MERCADO VILLAGE EVENING PEAK HOUR



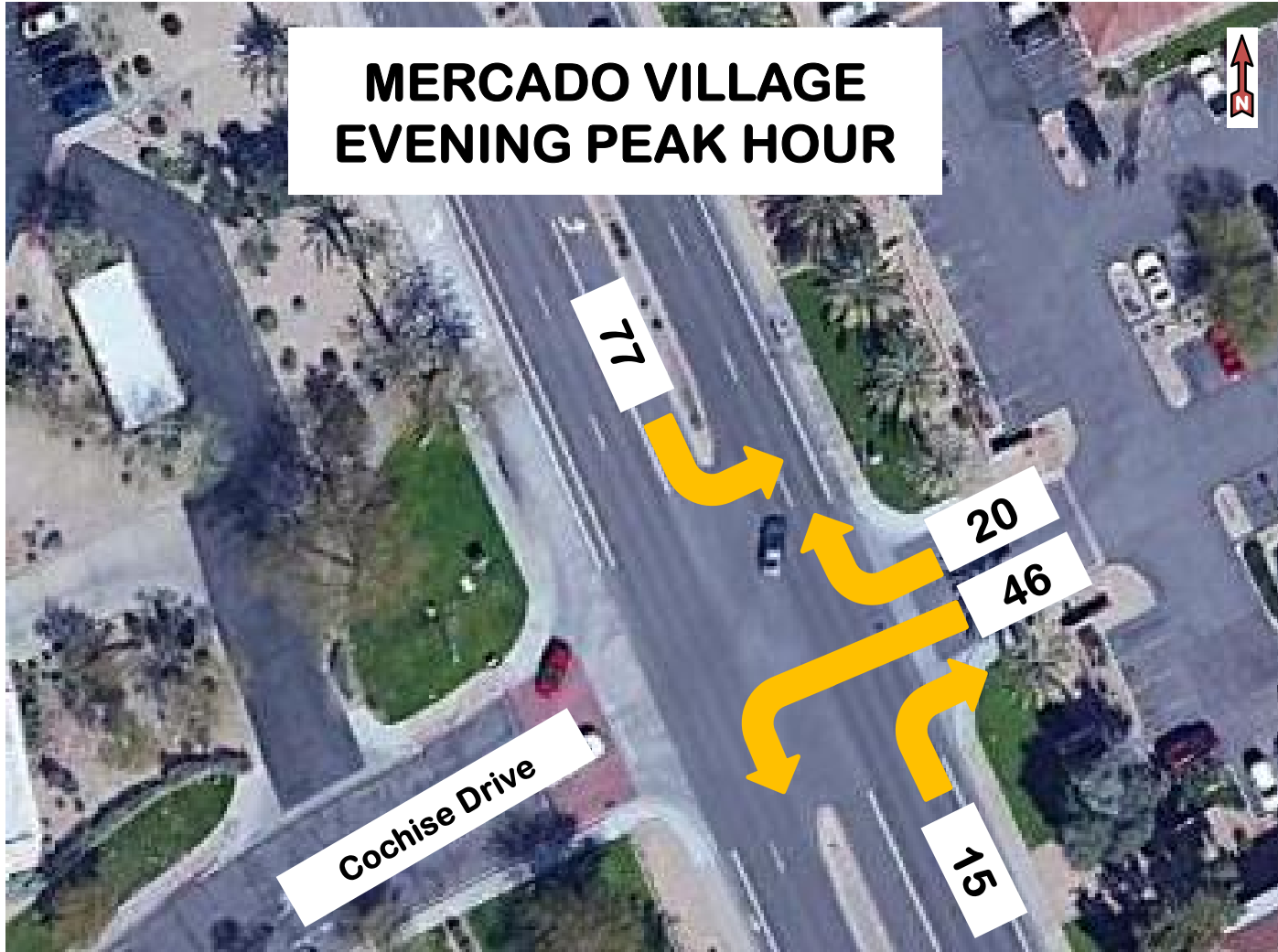
77

20

46

15

Cochise Drive



CALIBER

