

CITY COUNCIL REPORT



Meeting Date: October 24, 2023
 General Plan Element: **Public Services & Facilities**
 General Plan Goal: **Provide services to improve neighborhoods and the lives of Scottsdale residents**

ACTION

Ambulance Services Contract Extension. Adopt Resolution No. 12941 authorizing the City to approve contract number 2017-163-COS-A4; approving the second, three (3) year extension of the Ambulance Services contract with Maricopa Ambulance.

BACKGROUND

The Fire Department has the responsibility to provide emergency medical services (EMS) to the community. A critical component of the delivery of EMS is emergency transportation. By securing a long-term, performance based ambulance contract, the City has entered into an agreement that established minimum performance standards, provides continuity of care throughout the community and supports the Fire Department's delivery of advanced life support (paramedic) services. The City's contract with Maricopa Ambulance approved in 2017, is scheduled to expire on February 17, 2024. As provided for in Section 2.11.1, the Parties, are mutually agreeing to extend the contract for an additional three (3) year term.

The initial contract was a result of a Request for Proposal (RFP) process that was initiated in July of 2017. The RFP specified the scope of work and established minimum standards, including response times for emergency transportation units. Maricopa Ambulance was awarded the contract.

ANALYSIS & ASSESSMENT

Maricopa Ambulance has the experience, operational strategy, financial investment, and commitment that assures together with Scottsdale Fire Department that the citizens and visitors of Scottsdale receive the highest level of EMS service delivery possible. The original Ambulance Services contract was for a three (3) year period with two (2) additional three (3) year extensions based on contract compliance. No other changes are being made to the original contract. The City and Maricopa agree to execute the second, three (3) year extension.

The contract contains insurance, indemnification, along with standard terms and provisions maintained in City contracts and includes the deposit of a renewable Performance Surety Bond in the amount equal to \$1,000,000. The contract required an eight minute and fifty-nine second (8:59) response time to priority one calls, ninety (90) percent of the time. Maricopa proposed a deployment and response plan that would meet this requirement. The contract provides for the assessment of non-performance liquidated damages in the event the provider does not meet response time requirements on a monthly basis.

See Marked Agenda - Adopt Resolution No. 12941 - YES - 7/0
 Action Taken _____

As included in the original contract, the renewal includes a financial reserve for clinical upgrades and training in the amount of \$50,000 annually, funding for a Performance Improvement Coordinator 1.00 FTE position in the Fire Department to review patient charts for quality control and improvement, and requires Maricopa to stock and restock medical supplies and pharmaceuticals used by the Fire Department for medical care and treatment of transported patients. In addition, the City will be compensated by Maricopa Ambulance for each time a City paramedic provides Advanced Life Support (ALS) treatments and accompanies an ALS patient to the hospital. Compensation per transport will be based on the difference between the State approved Basic Life Support base rate and the Advanced Life Support rate, approximately \$126.39. Staff anticipates approximately eighteen thousand (18,000) compensable transports per year.

RESOURCE IMPACTS

Staff anticipates approximately \$1,800,000 in revenue from the Advanced Life Support transport fees, approximately \$50,000 for upgraded EMS training and equipment, and \$400,000 for medical supplies and pharmaceuticals which are covered by Maricopa within the costs of the contract.

OPTIONS & STAFF RECOMMENDATION

Recommended Approach

Adopt Resolution No. 12941 authorizing the City to enter into Contract Amendment No. 2017-163-COS-A4, approving a three (3) year extension of the Ambulance Services contract with Maricopa.

RESPONSIBLE DEPARTMENT(S)

Fire Department

STAFF CONTACT(S)

Tom Shannon, Fire Chief; tshannon@scottsdaleaz.gov

Danny Ables, Deputy Fire Chief; dables@scottsdaleaz.gov

APPROVED BY

Tom Shannon

Tom Shannon, Fire Chief
480-312-1821 tshannon@scottsdaleaz.gov

10/10/23 08:54 MST

Date

Sonia Andrews

Sonia Andrews, City Treasurer
480-312-2364, sandrews@scottsdaleaz.gov

10/10/23 11:31 MST

Date

Jim Thompson

Jim Thompson, City Manager
480-312-2811 jthompson@scottsdaleaz.gov

10/9/23 17:15 MST

Date

ATTACHMENTS

1. Resolution No. 12941
2. Contract No. 2017-163-COS-A4

RESOLUTION NO. 12941

A RESOLUTION OF THE COUNCIL OF THE CITY OF SCOTTSDALE, MARICOPA COUNTY, ARIZONA, AUTHORIZING A FOURTH AMENDMENT TO CITY CONTRACT NO. 2017-163-COS WITH MARICOPA AMBULANCE LLC FOR A SECOND ADDITIONAL THREE YEAR TERM FOR THE PROVISION OF EMERGENCY AMBULANCE SERVICES.

A. WHEREAS, the Scottsdale Fire Department provides emergency medical services when necessary to the citizens of Scottsdale;

B. WHEREAS, a critical component of the delivery of emergency medical services is emergency transportation; and Maricopa Ambulance, LLC has been providing emergency ambulance services to the City through Contract No. 2017-163-COS (Contract) for emergency ambulance and medical transportation services; and

C. WHEREAS, the Contract provides for an initial term of 3-years with the option for the Parties to extend the Contract for two additional 3-year extensions; and

D. WHEREAS, the City desires to exercise the second three year extension of the contract with Maricopa Ambulance LLC.

NOW, THEREFORE, BE IT RESOLVED by the Council of the City of Scottsdale as follows:

Section 1. The Mayor of the City of Scottsdale is authorized and directed to execute Scottsdale Contract Amendment No. 2017-163-COS-A4 with Maricopa Ambulance LLC for a second three year extension to the term to provide emergency ambulance and medical transportation services.

Section 2. The City Manager or designee is authorized and directed to approve such other documents or take such actions to as may be necessary to carry out the purpose of the Contract and the Fourth Amendment.

PASSED AND ADOPTED by the Council of the City of Scottsdale this ____ day of _____, 2023.

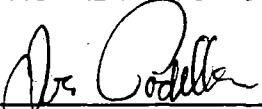
ATTEST:

By: _____
Ben Lane, City Clerk

CITY OF SCOTTSDALE, an
Arizona municipal corporation

By: _____
David D. Ortega, Mayor

APPROVED AS TO FORM:

By:  _____
Sherry R. Scott, City Attorney
By: Joe Padilla, Deputy City Attorney

FOURTH AMENDMENT TO CITY OF SCOTTSDALE AMBULANCE CONTRACT

This Fourth Amendment to this City of Scottsdale Ambulance Contract is entered into this ____ day of _____, 2023, by and between the City of Scottsdale, a municipal corporation (the "City") and Maricopa Ambulance, LLC, herein after "Contractor" (Collectively, "Party" or "Parties").

RECITALS

A. The City and Contractor entered into City of Scottsdale Ambulance Contract No. 2017-163-COS dated December 4, 2017 ("the Contract") for the provision of Emergency Medical Transport Services to the citizens of Scottsdale and the Scottsdale County Fire Island District. In accordance with Section 2.11 of the Contract, the initial term of the Contract commenced on February 17, 2018 based on the City issuing a Notice to Proceed on that date.

B. Section 2.11.1 of the Contract allows the Parties to mutually agree to extend the contract for two additional three year terms.

AGREEMENT

Now, therefore, the Parties agree to mutually extend the Contract as follows:

INCOPRORATING RECITALS

1. The recitals set forth above are acknowledged by the Parties to be true and correct and are incorporated herein by this reference.

AMENDMENT

2. Section 2.11.1 Extensions

The City and Contractor hereby exercise the option of Section 2.11.1 of Contract 2017-163-COS to extend the contract for a second additional three (3) year period. The second additional three (3) year period shall commence on February 17, 2024 and end on February 16, 2027. The remainder of the Contract remains unchanged by this contract extension.

NO FURTHER AMENDMENT

3. Except as expressly amended by the specific provisions of this amendment the original Contract as amended and the Parties respective rights and obligations related to the original Contract are not affected by the amendment.

IN WITNESS WHEREOF, the Parties have executed this Fourth Amendment as of the date and year first above written.

CONTRACTOR:

MARICOPA Ambulance, LLC
10243 N. 19th Avenue
Phoenix, AZ 85021

By: _____
Alan Smith, West Region President

CITY OF SCOTTSDALE, an Arizona
Municipal corporation

By: _____
David D. Ortega, Mayor

ATTEST:


Ben Lane, City Clerk

CITY OF SCOTTSDALE REVIEW:

By: _____
Jennifer Myers, Purchasing Director

By: _____
George Woods, Risk Management Director

APPROVED AS TO FORM:



Sherry R. Scott, City Attorney
By: Joe Padilla, Deputy City Attorney