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Item 7

CITY COUNCIL REPORT

Meeting Date: November 10, 2026
General Plan Element: ***Economic Vitality***
General Plan Goal: ***Ensure Scottsdale retains fiscal resources needed to effectively govern, provide services at a level consistent with community expectations and fulfill the community's vision.***

ACTION

Approve State Lobbying Services Contract Extension - Adopt Resolution No. 13819 to:

1) Authorize, approve, and direct the Mayor to execute, on behalf of the city, Contract No. 2025-188-COS-A1 with Kutak Rock LLP, to extend Contract No. 2025-188-COS for the term of December 2, 2026, through December 1, 2027, for an amount of $80,000.

2) Authorize the City manager or designee to execute any other documents and take such other actions as are necessary to carry out the intent of this Resolution.

BACKGROUND

In October of 2025, the City of Scottsdale issued a Request for Proposal (RFP) 26RFP014 seeking qualified consultants to provide state lobbying services. The solicitation requested support for the City's Government Relations Department in developing and advocating for the City's position on proposed state legislation, administrative rulemaking, and other actions taken by the Arizona Legislature, Governor's Office, and statewide agencies.

During the formal RFP process, 22 firms or individuals downloaded the solicitation, and the City received three proposals. Following the comprehensive evaluation, the Evaluation Committee recommended Kutak Rock LLP for the retained state lobbying contract. On December 2, 2025, City Council adopted Resolution 13555, which authorized Contract No. 2025-188-COS with Kutak Rock LLP for state lobbying services. The contract has a one-year initial term and the option to renew for up to four additional one-year terms.

City Council approved this contract with the stipulation that it return before council for renewal. This approval is for the second year of the contract.

OPTIONS & STAFF RECOMMENDATION

Recommended Approach

Adopt Resolution No. 13819 to:

Action Taken _____

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1) Authorize, approve, and direct the Mayor to execute, on behalf of the city, Contract No. 2025-188-COS-A1 with Kutak Rock LLP, to extend Contract No. 2025-188-COS for the term of December 2, 2026, through December 1, 2027, for an amount of $80,000.

2) Authorize the City manager or designee to execute any other documents and take such other actions as are necessary to carry out the intent of this Resolution.

RESPONSIBLE DEPARTMENT(S)

City Manager's Office

STAFF CONTACTS (S)

Will Brooks, City Manager's Office Director, WBrooks@ScottsdaleAZ.gov

APPROVED BY

Signed by:
Kira Peters
2A8A97B34E75481...
Kira Peters, Deputy City Manager — 10/26/2026 Date

(480) 312-7288, KiPeters@ScottsdaleAz.gov

Signed by:
Scott Selin
1247918759 3B4F9...
Scott Selin, Budget Director — 10/26/2026 Date

(480) 312-2603, SSelin@ScottsdaleAZ.gov

Signed by:
Greg Caton
844928DDJEAD4C9...
Greg Caton, City Manager — 10/26/2026 Date

(480) 312-7759, GCaton@ScottsdaleAZ.gov

ATTACHMENTS

1. Resolution No. 13819

2. Contract No. 2025-188-COS-A1

RESOLUTION NO. 13819

A RESOLUTION OF THE COUNCIL OF THE CITY OF SCOTTSDALE, MARICOPA COUNTY, ARIZONA, APPROVING CONTRACT NO. 2025-188-COS-A1, A ONE-YEAR EXTENSION TO AN EXISTING CONTRACT WITH KUTAK ROCK LLP.

WHEREAS, the city has a need for state lobbying services; and

WHEREAS, Kutak Rock LLP was selected by the city to provide this service under Contract No. 2025-188-COS (the "Contract"); and

WHEREAS, the city desires to extend the Contract for the term of December 2, 2026, through December 1, 2027, for an amount of $80,000; and

NOW, THEREFORE, BE IT RESOLVED by the Council of the City of Scottsdale, Maricopa County, Arizona, as follows:

Section 1. The City Council hereby authorizes, approves and directs the Mayor to execute, on behalf of the city, Contract No. 2025-188-COS-A1 with Kutak Rock LLP to extend the Contract for the term of December 2, 2026, through December 1, 2027, for an amount of $80,000.

Section 2. The City Council hereby authorizes the City Manager or designee to execute any other documents and take such other actions as are necessary to carry out the intent of this Resolution.

PASSED AND ADOPTED by the Council of the City of Scottsdale, Maricopa County, Arizona this ____ day of _____, 2026.

CITY OF SCOTTSDALE, an Arizona municipal corporation

_____
Lisa Borowsky, Mayor

ATTEST:

_____
Ben Lane, City Clerk

APPROVED AS TO FORM:

Lindsay Hampshire
Luis E. Santaella, City Attorney
By: Lindsay Hampshire, Assistant City Attorney

ATTACHMENT 1

City of Scottsdale

Contract Extension

Contract Number	**2025-188-COS**	
Title	**STATE LOBBYING SERVICES**	
Contractor	Kutak Rock LLP	
Date	November 10, 2026	
Description	Contract Extension # 1	
Contract Change	**Effective 12/2/26 through 12/1/27** The City of Scottsdale hereby extends Contract 2025-188-COS-A1 for a period of (1) year. All terms and conditions shall remain the same as the current contract. The contracted rate for calendar year is $80,000.00 per attached **Exhibit A**. Contract extension will go into effect upon Council approval and dates listed above.	

By signing below, you agree to the following:

- Contract terms and conditions require **current** certificates of insurance to be on file with the City during the contract term. Failure to do so may render this extension void. The required insurance limits are listed in the original contract.
- You acknowledge your firm is complying with the E-Verify requirements as stated in your contract.

IN WITNESS WHEREOF, the Parties have executed this Contract Extension as of the date first set forth above.

CITY OF SCOTTSDALE, an
Arizona municipal corporation

Lisa Borowsky, Mayor

ATTEST:

Ben Lane, City Clerk

CONTRACTOR:
Kutak Rock LLC
2405 Grand, Sixth Floor
Kansas City MO 64108

Authorized Representative Signature

Name

Title

REVIEWED BY:

Will Brooks
Contract Administrator

Jenn Myers, MPA, CPPO, NIGP-CPP, CPPB
Purchasing Director

George Woods
Safety and Risk Management Director

APPROVED AS TO FORM:

Luis E. Santaella, City Attorney
By: Lindsay Hampshire, Asst. City Attorney

Exhibit A

PRICING PROPOSAL FORM – PAGE 1 of 1	
	FORMAL REQUEST FOR PROPOSAL **STATE LOBBYING SERVICES** **RFP# 26RFP014**

DESCRIPTION	MONTHLY RETAINER	TOTAL ANNUAL FIRM FIXED PRICE
Calendar Year 2026	$ 6,500	$ 78,000
Calendar Year 2027	$ 6,667	$80,000
Calendar Year 2028	$ 6,667	$80,000
Calendar Year 2029	$ 6,667	$80,000
Calendar Year 2030	$6,667	$80,000

TAXES

1. Do not include any use, or federal excise tax in your bid. The City is exempt from the payment of federal excise tax and will add use tax as applicable.

ADDENDA

The Bidder hereby acknowledges that his bid/proposal pricing is based on all of the addenda that were issued by the City prior to the opening of this bid/proposal.

NO BID: If no bid please state reason:

_____

If Applicable, Contractor's License Number and Classification: _____

COMPANY NAME: Kutak Rock LLP

Exhibit A
Contract No. 2025-188-COS
Page 1 of 1

Last Update: 02/12/2025
COS RFP Template